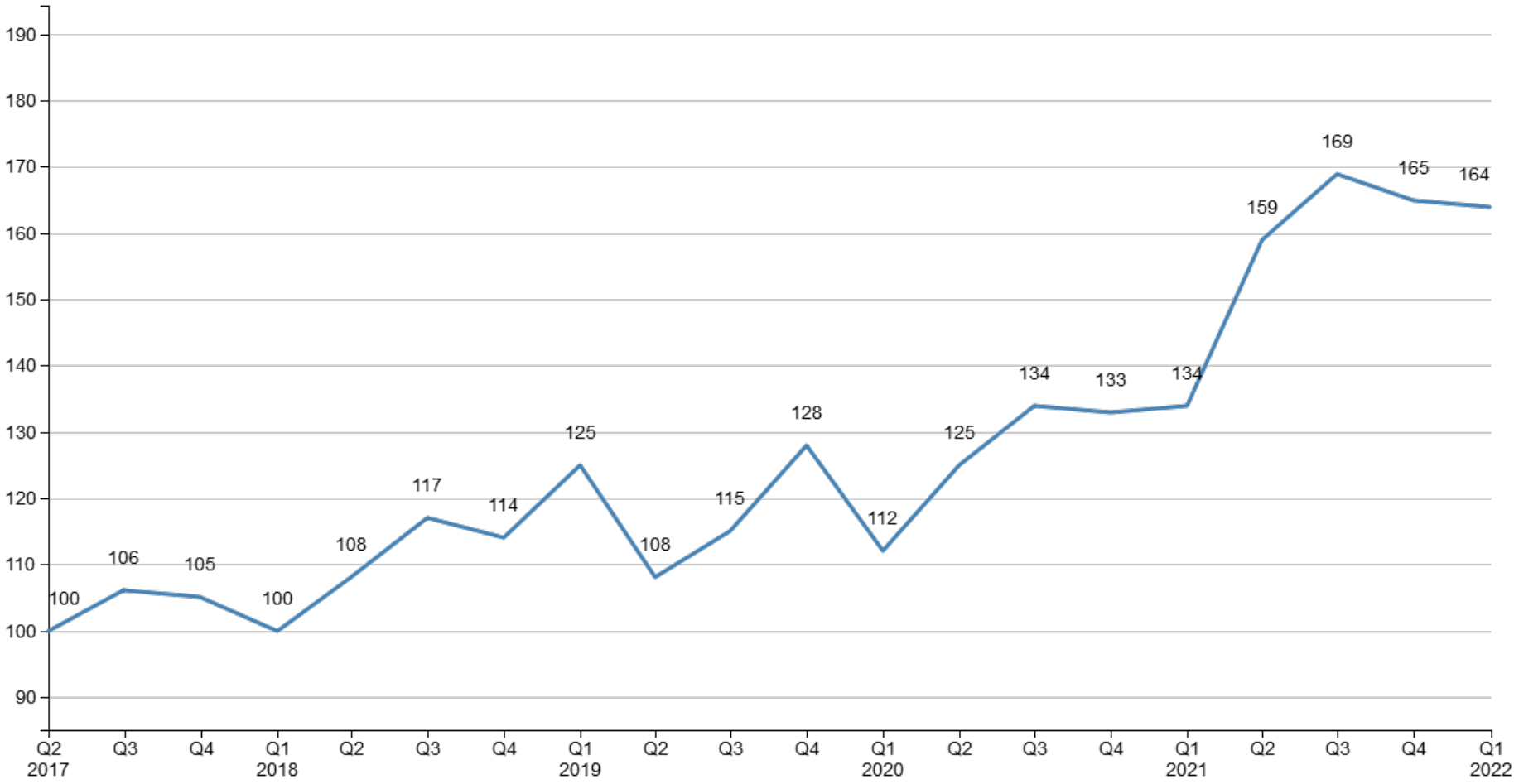


LINK

MARTHA'S VINEYARD
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



Island-wide
Five Year Price Index
(Appreciation Rate)



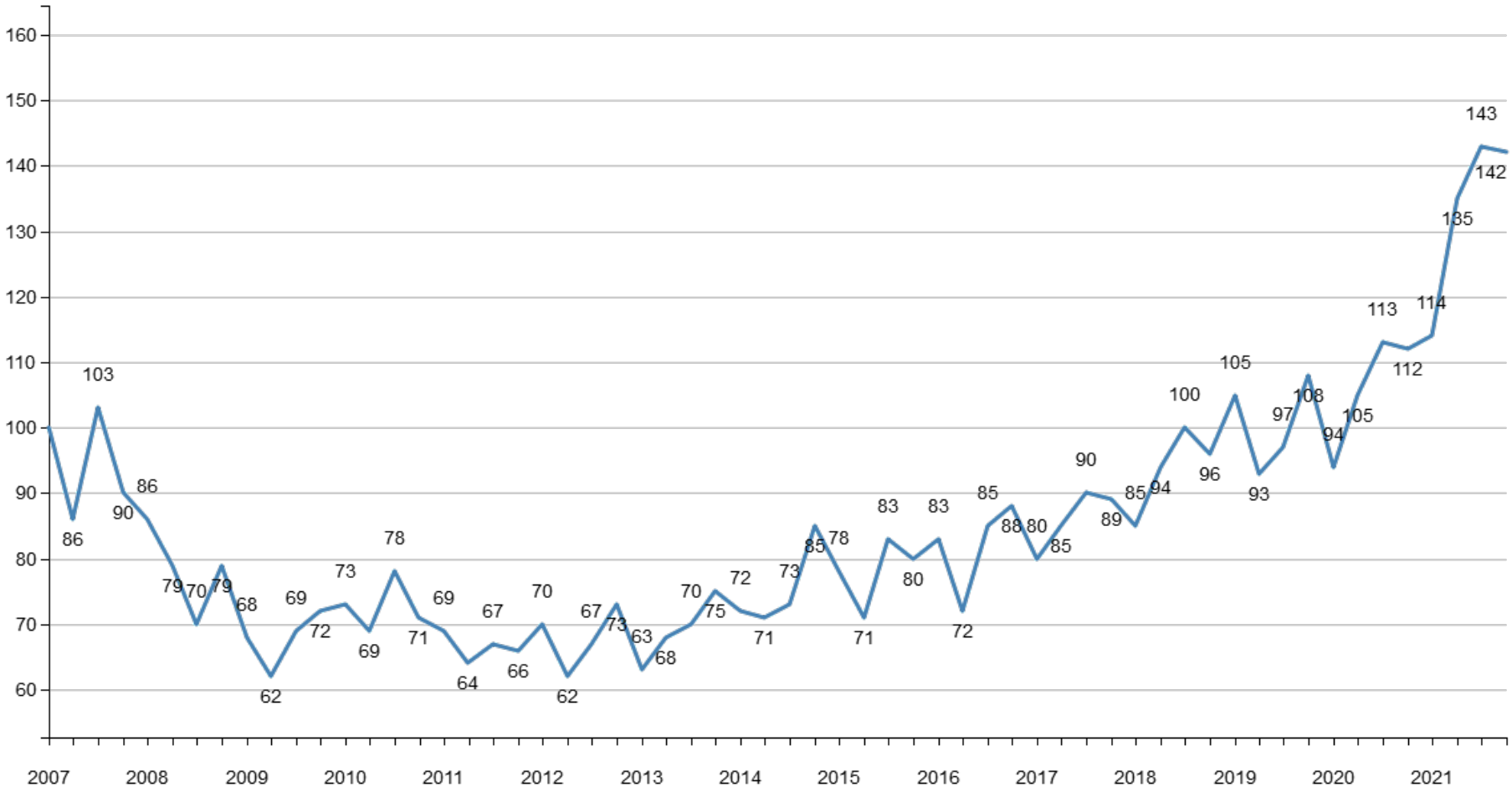


Island-wide
Ten Year Price Index
(Appreciation Rate)





Island-wide
Fifteen Year Price Index
(Appreciation Rate)





Definitions

Sales:	Number of Sales
% + -:	Percentage Change
% Tot:	Percentage of Total Sales
Avg Sell:	Average Selling Price
Median Sell:	Median Selling Price
% of AV:	Average Selling Price as a Percentage of Assessed Value
DTS:	Days to Sale. Calculated from Date Listed to Date Closed
Inventory:	Number of listings available for sale. Includes all property designations and excludes property status of P&S.

Methodology

Sold Data: Link includes all "Arms-Length" transactions including Non-Broker transactions.

Property Designations include:

- Single Family
- Multi Family
- Condo
- Commercial
- Land

Land Sales include Deeded Beach Lot transfers

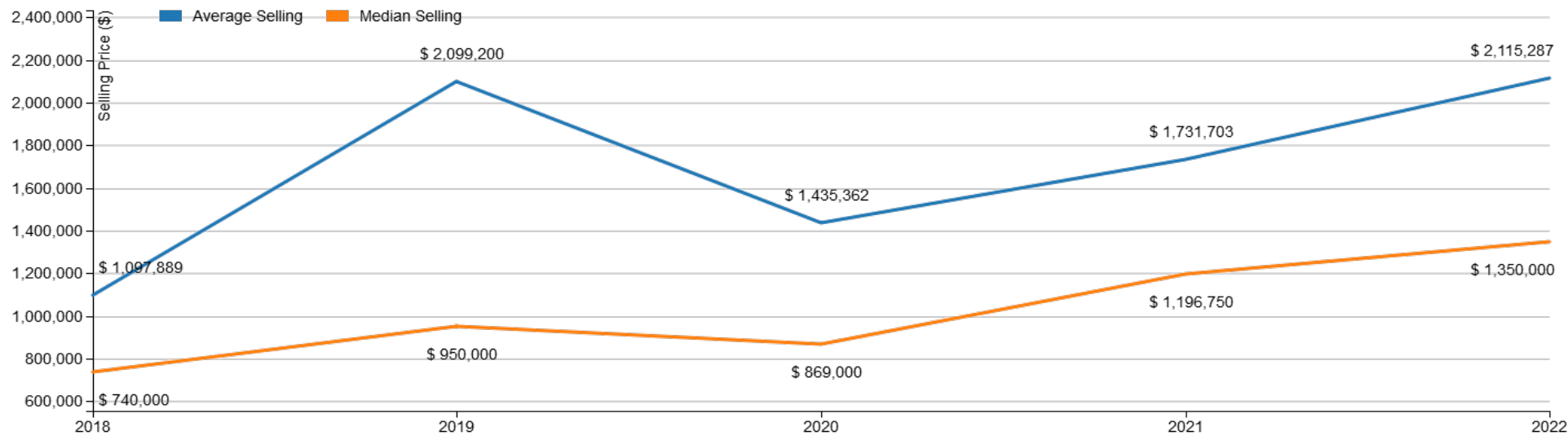
Information is Deemed Reliable but not guaranteed.



Island-Wide
 Summary: Single/Multi-Family Sales
 1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	89	-	\$1,097,889	-	\$740,000	-	122%	-	\$97,712,150	-	249
2019	55	-38%	\$2,099,200	91%	\$950,000	28%	125%	2%	\$115,456,000	18%	238
2020	102	85%	\$1,435,362	-32%	\$869,000	-9%	127%	2%	\$146,406,974	27%	386
2021	114	12%	\$1,731,703	21%	\$1,196,750	38%	156%	23%	\$197,414,125	35%	177
2022	81	-29%	\$2,115,287	22%	\$1,350,000	13%	174%	12%	\$171,338,208	-13%	177

Average / Median Selling Price

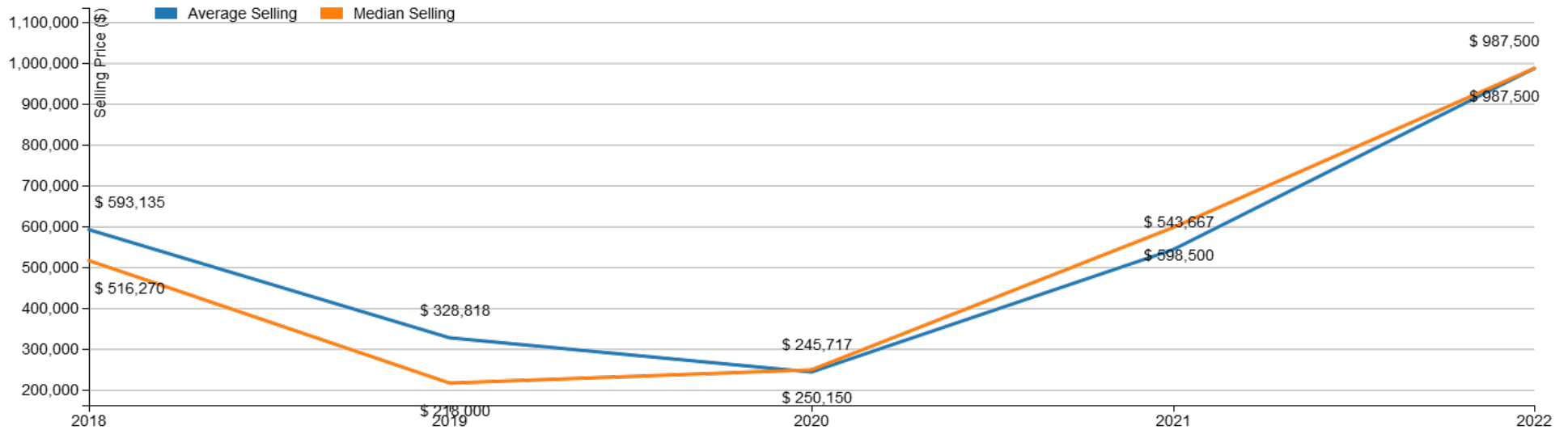




Island-Wide
 Summary: Condo Sales
 1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	\$ Volume	% + -	DTS
2018	4	-	\$593,135	-	\$516,270	-	\$554	-	\$534	-	\$2,372,539	-	69
2019	7	75%	\$328,818	-45%	\$218,000	-58%	\$462	-17%	\$464	-13%	\$2,301,726	-3%	116
2020	6	-14%	\$245,717	-25%	\$250,150	15%	\$409	-11%	\$287	-38%	\$1,474,300	-36%	258
2021	6	0%	\$543,667	121%	\$598,500	139%	\$583	42%	\$646	125%	\$3,262,000	121%	221
2022	2	-67%	\$987,500	82%	\$987,500	65%	\$733	26%	\$733	13%	\$1,975,000	-39%	45

Average / Median Selling Price

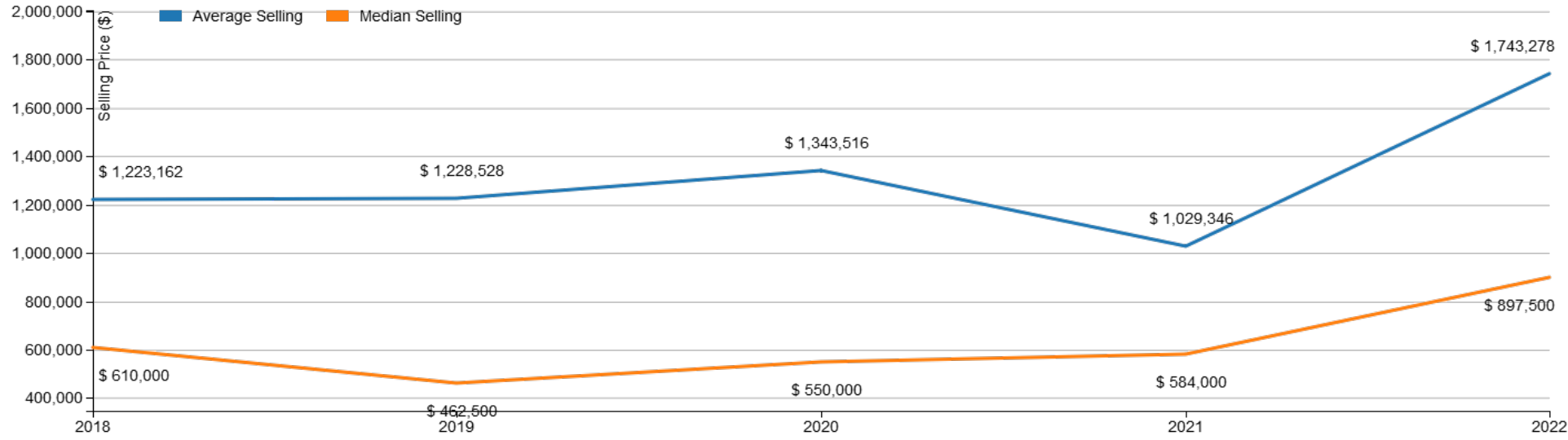




Island-Wide
 Summary: Land Sales
 1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	20	-	\$1,223,163	-	\$610,000	-	137%	-	\$24,463,250	-	362
2019	18	-10%	\$1,228,528	0%	\$462,500	-24%	119%	-13%	\$22,113,500	-10%	507
2020	16	-11%	\$1,343,516	9%	\$550,000	19%	147%	24%	\$21,496,255	-3%	598
2021	26	63%	\$1,029,346	-23%	\$584,000	6%	141%	-5%	\$26,763,000	25%	350
2022	18	-31%	\$1,743,278	69%	\$897,500	54%	197%	40%	\$31,379,000	17%	156

Average / Median Selling Price

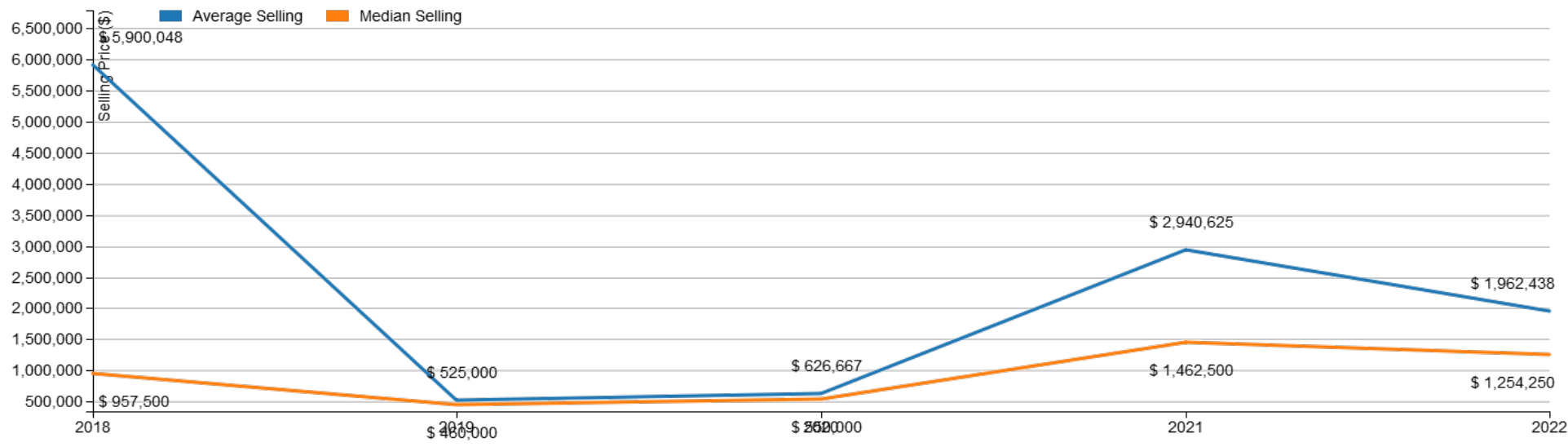




Island-Wide
 Summary: Commercial Sales
 1st Quarter 2022

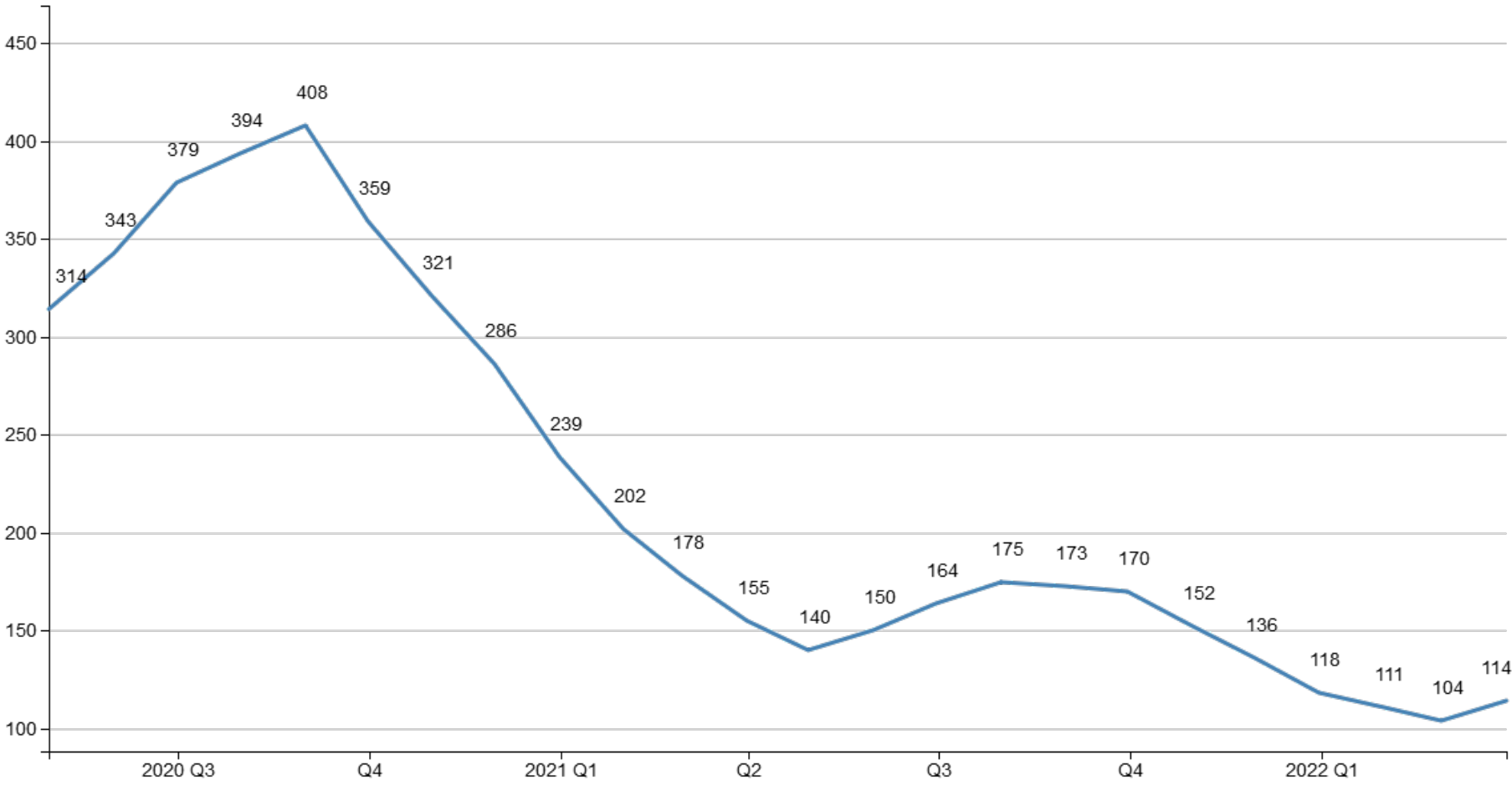
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	6	-	\$5,900,048	-	\$957,500	-	138%	-	\$35,400,287	-	
2019	3	-50%	\$525,000	-91%	\$460,000	-52%	134%	-3%	\$1,575,000	-96%	151
2020	3	0%	\$626,667	19%	\$550,000	20%	152%	13%	\$1,880,000	19%	
2021	8	167%	\$2,940,625	369%	\$1,462,500	166%	162%	7%	\$23,525,000	1,151%	343
2022	8	0%	\$1,962,438	-33%	\$1,254,250	-14%	200%	23%	\$15,699,500	-33%	292

Average / Median Selling Price





Island-Wide
Inventory
1st Quarter 2022

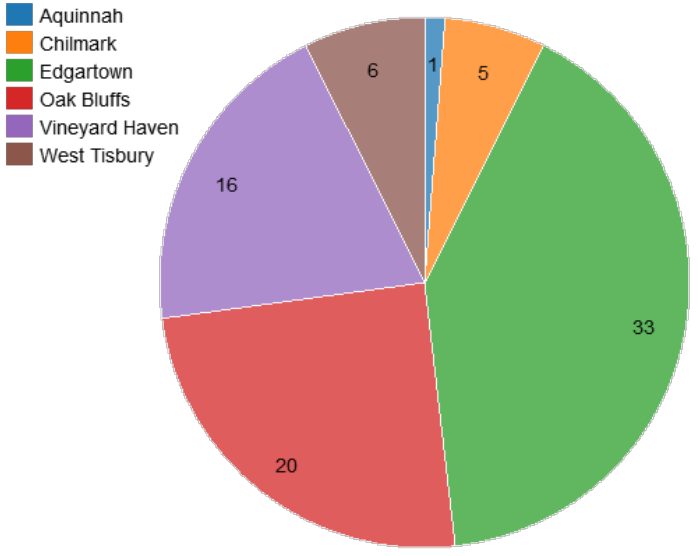




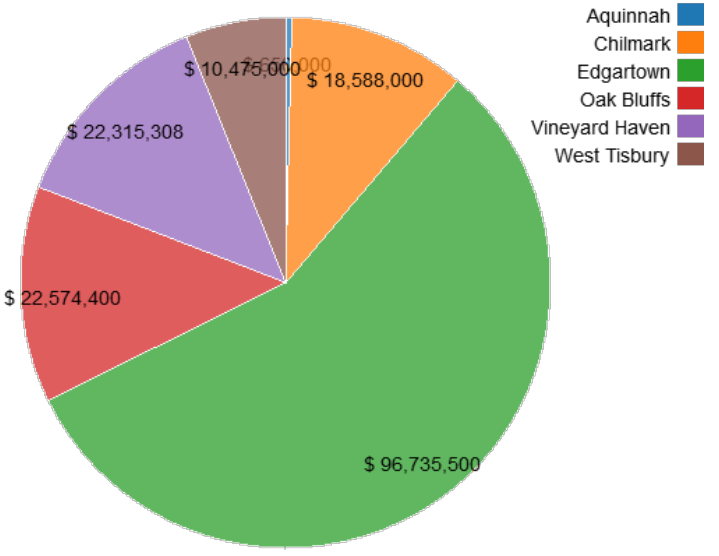
Sales Summary by Town
 Single/Multi-Family
 1st Quarter 2022

	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
Aquinnah	1	0%	\$650,000	-73%	\$650,000	-73%	64%	-62%	\$650,000	-73%	306
Chilmark	5	-17%	\$3,717,600	101%	\$2,250,000	32%	202%	30%	\$18,588,000	68%	247
Edgartown	33	-13%	\$2,931,379	22%	\$1,900,000	19%	185%	5%	\$96,735,500	6%	201
Oak Bluffs	20	-26%	\$1,128,720	39%	\$987,500	32%	173%	24%	\$22,574,400	3%	116
Vineyard Haven	16	-48%	\$1,394,707	-7%	\$930,000	3%	153%	1%	\$22,315,308	-52%	130
West Tisbury	6	-45%	\$1,745,833	-21%	\$1,322,500	2%	171%	22%	\$10,475,000	-57%	221

Number of Sales by Town



Total Dollar Volume by Town

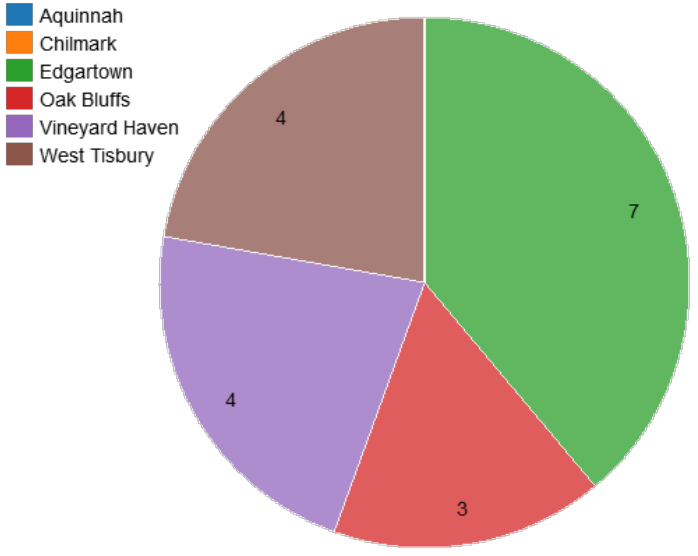




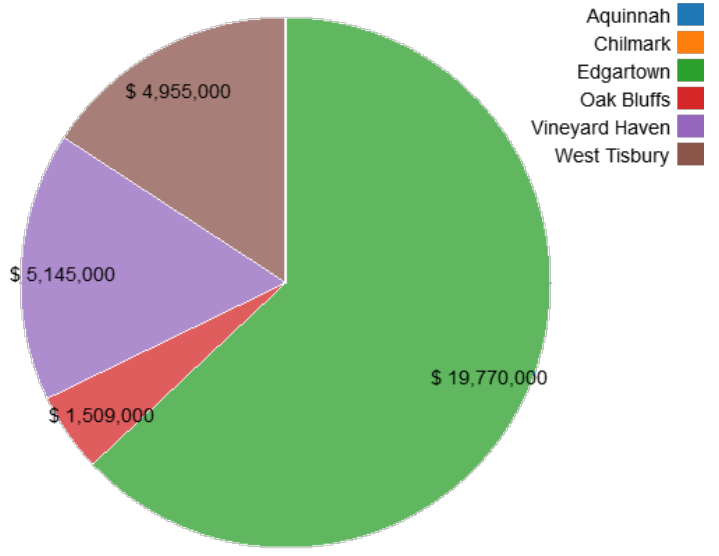
Sales Summary by Town
Land
1st Quarter 2022

	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
Aquinnah	0	-	-	-	-	-	-	-	-	-	
Chilmark	0	-	-	-	-	-	-	-	-	-	
Edgartown	7	-42%	\$2,824,286	79%	\$1,100,000	-14%	193%	30%	\$19,770,000	4%	314
Oak Bluffs	3	-25%	\$503,000	28%	\$499,000	17%	188%	63%	\$1,509,000	-4%	79
Vineyard Haven	4	-33%	\$1,286,250	80%	\$1,047,500	82%	201%	24%	\$5,145,000	20%	65
West Tisbury	4	-	\$1,238,750	-	\$930,000	-	207%	-	\$4,955,000	-	162

Number of Sales by Town



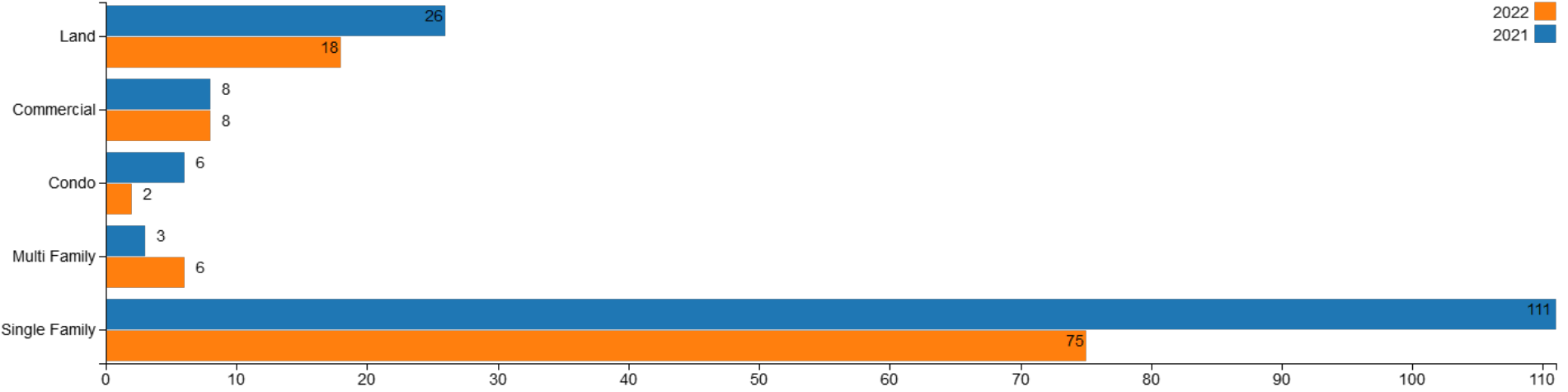
Total Dollar Volume by Town





Island-Wide
 Quarterly Comparison: Total Number of Sales
 1st Quarter 2022

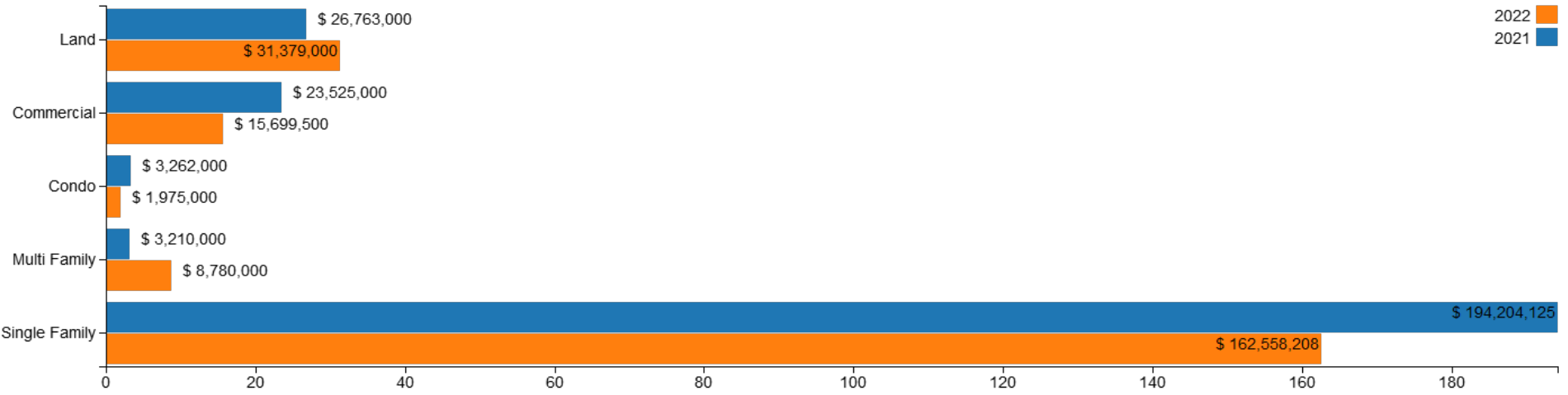
	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	83	-31%	0	-	0	-	0	-	83	-31%
- Single Family	75	-32%	0	-	0	-	0	-	75	-32%
- Multi Family	6	100%	0	-	0	-	0	-	6	100%
- Condo	2	-67%	0	-	0	-	0	-	2	-67%
Commercial	8	0%	0	-	0	-	0	-	8	0%
Land	18	-31%	0	-	0	-	0	-	18	-31%
Total	109	-29%	0	-	0	-	0	-	109	-29%





Island-Wide
 Quarterly Comparison: Total Dollar Volume
 1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$173,313,208	-14%	-	-	-	-	-	-	\$173,313,208	-14%
- Single Family	\$162,558,208	-16%	-	-	-	-	-	-	\$162,558,208	-16%
- Multi Family	\$8,780,000	174%	-	-	-	-	-	-	\$8,780,000	174%
- Condo	\$1,975,000	-39%	-	-	-	-	-	-	\$1,975,000	-39%
Commercial	\$15,699,500	-33%	-	-	-	-	-	-	\$15,699,500	-33%
Land	\$31,379,000	17%	-	-	-	-	-	-	\$31,379,000	17%
Total	\$220,391,708	-12%	\$0	-	\$0	-	\$0	-	\$220,391,708	-12%



LINK

AQUINNAH
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



Aquinnah

Summary: Single/Multi-Family Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	0	-	-	-	-	-	-	-	-	-	
2019	2	-	\$1,362,500	-	\$1,362,500	-	82%	-	\$2,725,000	-	292
2020	3	50%	\$895,000	-34%	\$735,000	-46%	102%	24%	\$2,685,000	-1%	448
2021	1	-67%	\$2,425,000	171%	\$2,425,000	230%	167%	64%	\$2,425,000	-10%	
2022	1	0%	\$650,000	-73%	\$650,000	-73%	64%	-62%	\$650,000	-73%	306

Average / Median Selling Price

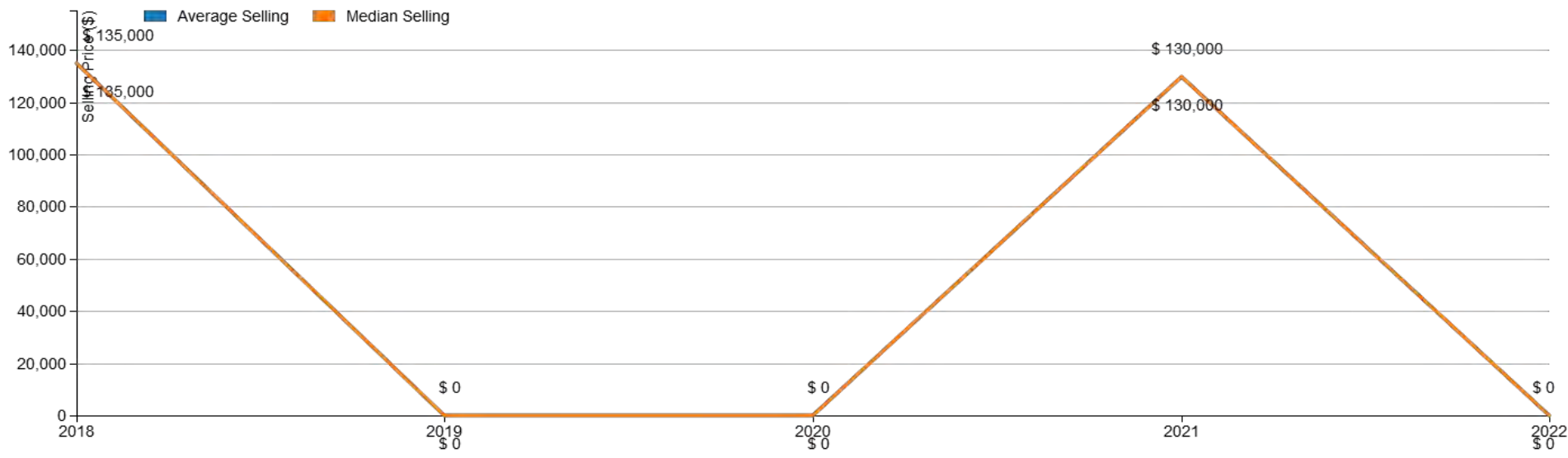




Aquinnah
 Summary: Land Sales
 1st Quarter 2022

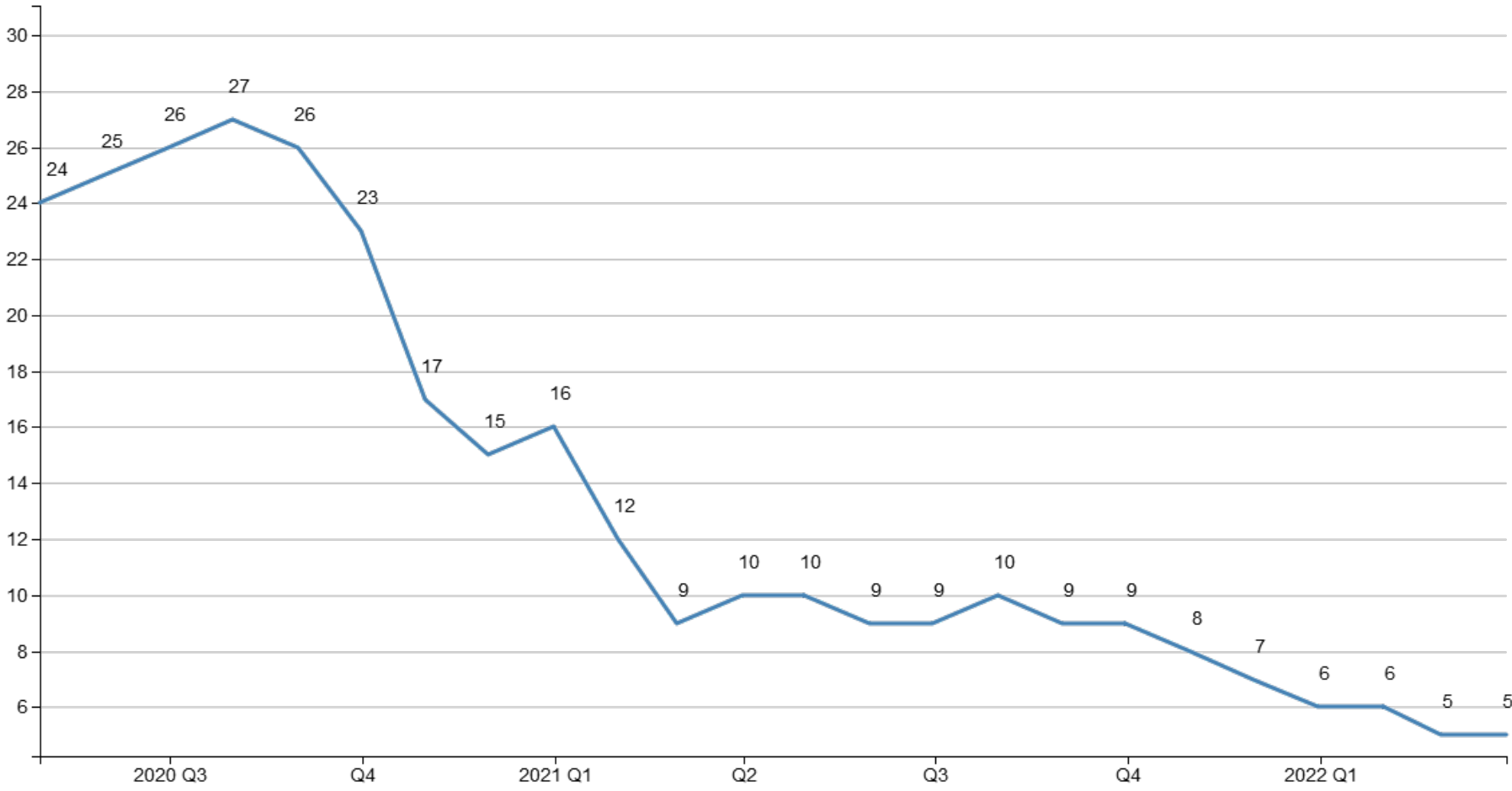
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	1	-	\$135,000	-	\$135,000	-	23%	-	\$135,000	-	240
2019	0	-	-	-	-	-	-	-	-	-	
2020	0	-	-	-	-	-	-	-	-	-	
2021	1	-	\$130,000	-	\$130,000	-	-	-	\$130,000	-	
2022	0	-	-	-	-	-	-	-	-	-	

Average / Median Selling Price





Aquinnah
Inventory
1st Quarter 2022



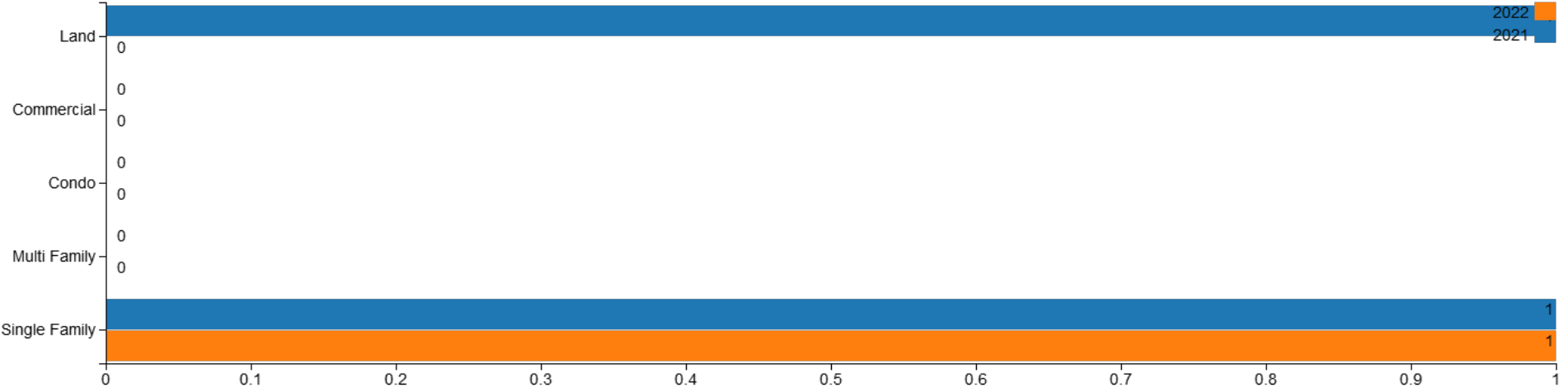


Aquinnah

Quarterly Comparison: Total Number of Sales

1st Quarter 2022

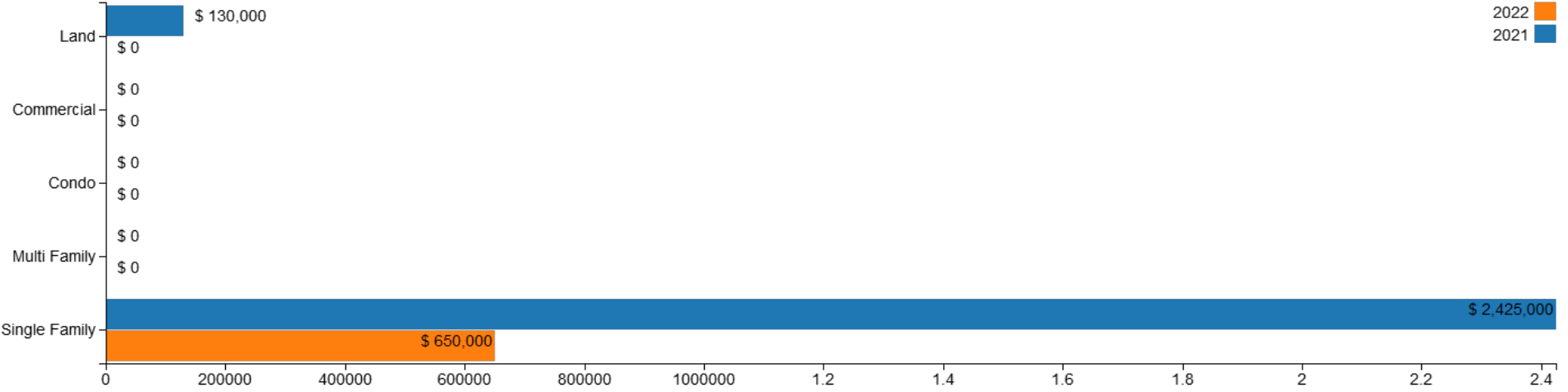
	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	1	0%	0	-	0	-	0	-	1	0%
- Single Family	1	0%	0	-	0	-	0	-	1	0%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	0	-	0	-	0	-	0	-	0	-
Land	0	-	0	-	0	-	0	-	0	-
Total	1	-50%	0	-	0	-	0	-	1	-50%





Aquinnah
 Quarterly Comparison: Total Dollar Volume
 1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$650,000	-73%	-	-	-	-	-	-	\$650,000	-73%
- Single Family	\$650,000	-73%	-	-	-	-	-	-	\$650,000	-73%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-	-
Land	-	-	-	-	-	-	-	-	-	-
Total	\$650,000	-75%	\$0	-	\$0	-	\$0	-	\$650,000	-75%



LINK

CHILMARK
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022

24 School Street Suite 702, Boston, MA 02108

[MYLINKMLS.COM](https://mylinkmls.com)



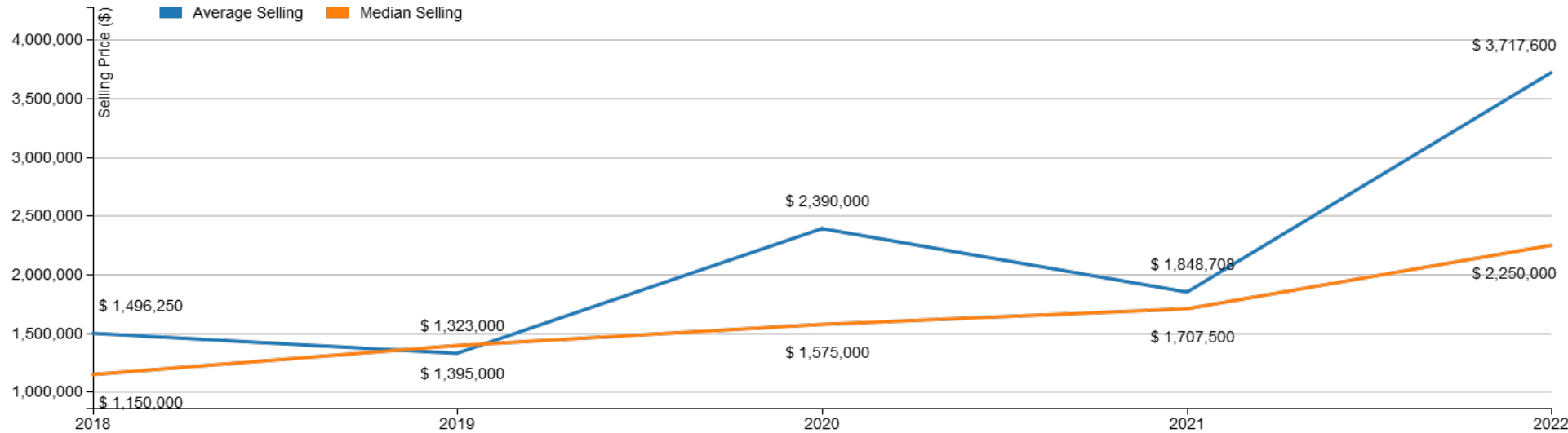
Chilmark

Summary: Single/Multi-Family Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	8	-	\$1,496,250	-	\$1,150,000	-	112%	-	\$11,970,000	-	263
2019	5	-38%	\$1,323,000	-12%	\$1,395,000	21%	135%	21%	\$6,615,000	-45%	343
2020	7	40%	\$2,390,000	81%	\$1,575,000	13%	137%	2%	\$16,730,000	153%	331
2021	6	-14%	\$1,848,708	-23%	\$1,707,500	8%	155%	13%	\$11,092,250	-34%	146
2022	5	-17%	\$3,717,600	101%	\$2,250,000	32%	202%	30%	\$18,588,000	68%	247

Average / Median Selling Price





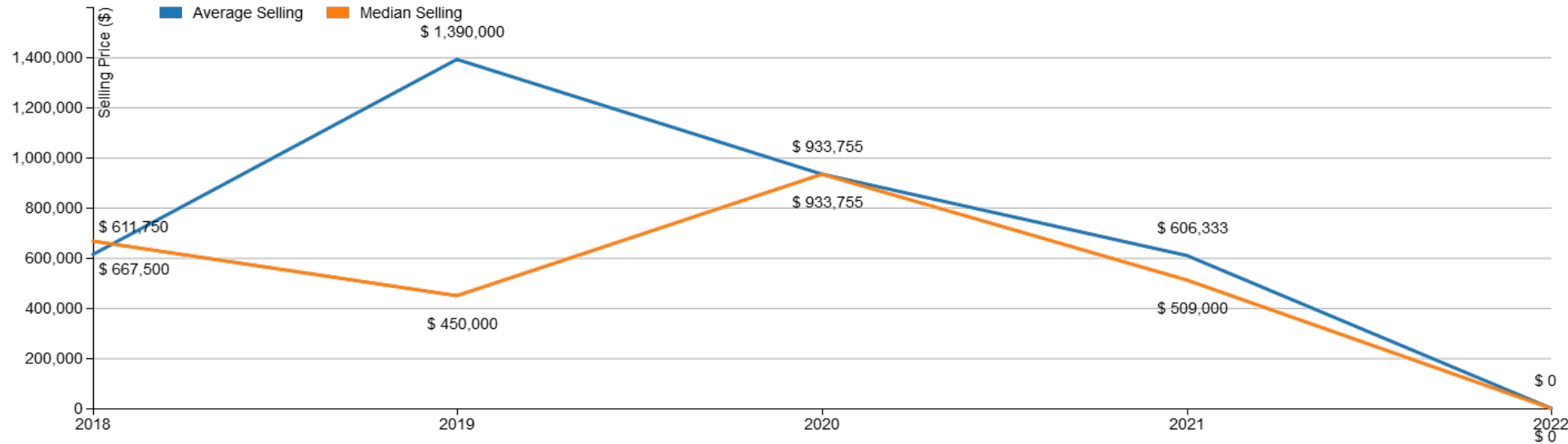
Chilmark

Summary: Land Sales

1st Quarter 2022

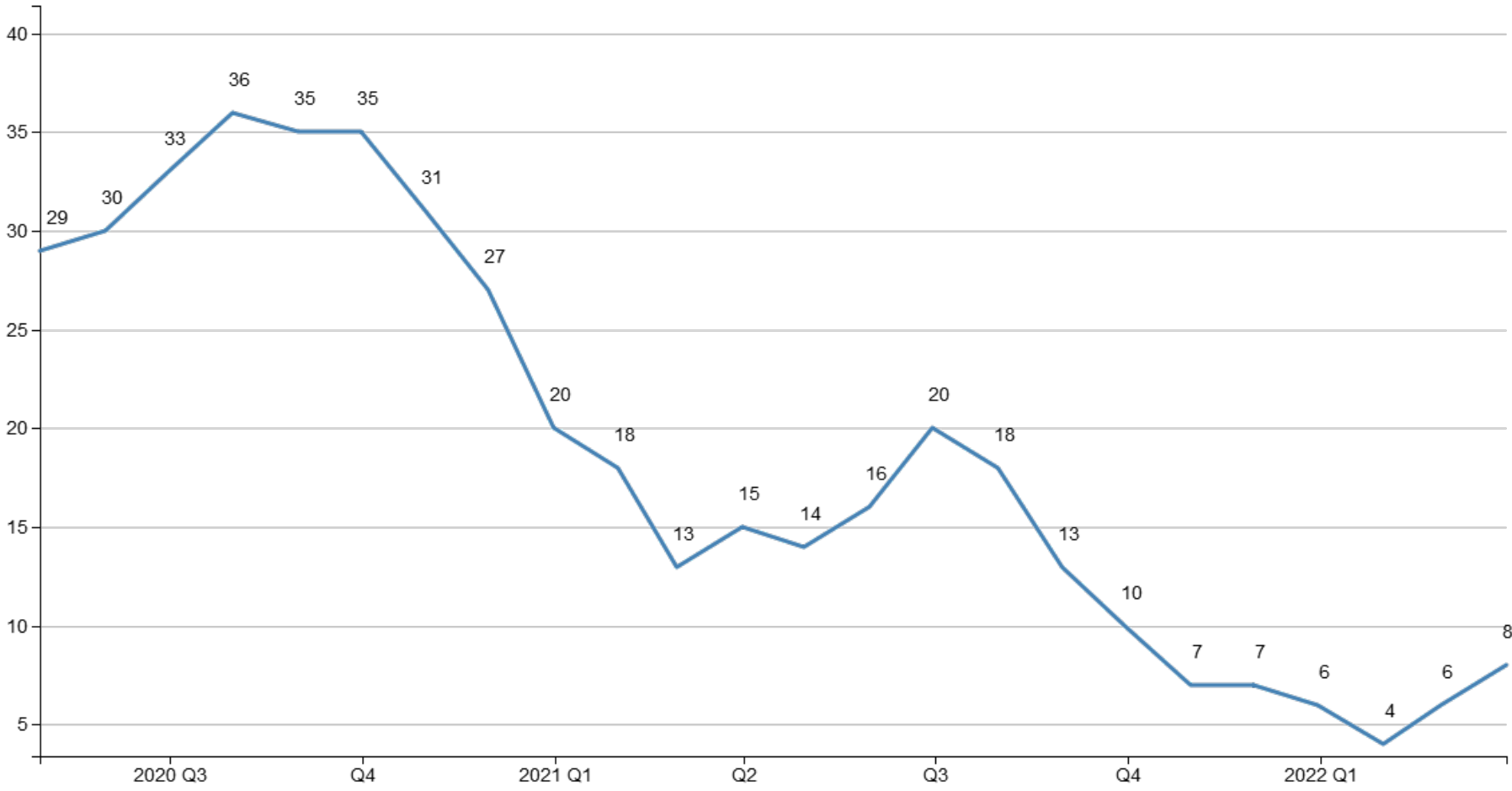
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	4	-	\$611,750	-	\$667,500	-	147%	-	\$2,447,000	-	510
2019	3	-25%	\$1,390,000	127%	\$450,000	-33%	109%	-26%	\$4,170,000	70%	373
2020	1	-67%	\$933,755	-33%	\$933,755	108%	454%	319%	\$933,755	-78%	
2021	3	200%	\$606,333	-35%	\$509,000	-45%	117%	-74%	\$1,819,000	95%	163
2022	0	-	-	-	-	-	-	-	-	-	

Average / Median Selling Price





Chilmark
Inventory
1st Quarter 2022



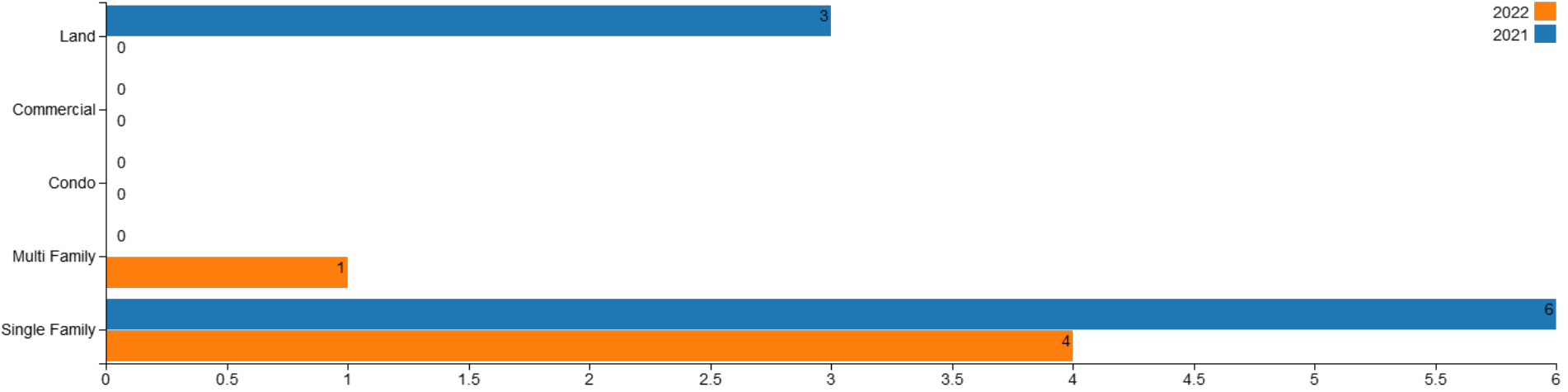


Chilmark

Quarterly Comparison: Total Number of Sales

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	5	-17%	0	-	0	-	0	-	5	-17%
- Single Family	4	-33%	0	-	0	-	0	-	4	-33%
- Multi Family	1	-	0	-	0	-	0	-	1	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	0	-	0	-	0	-	0	-	0	-
Land	0	-	0	-	0	-	0	-	0	-
Total	5	-44%	0	-	0	-	0	-	5	-44%



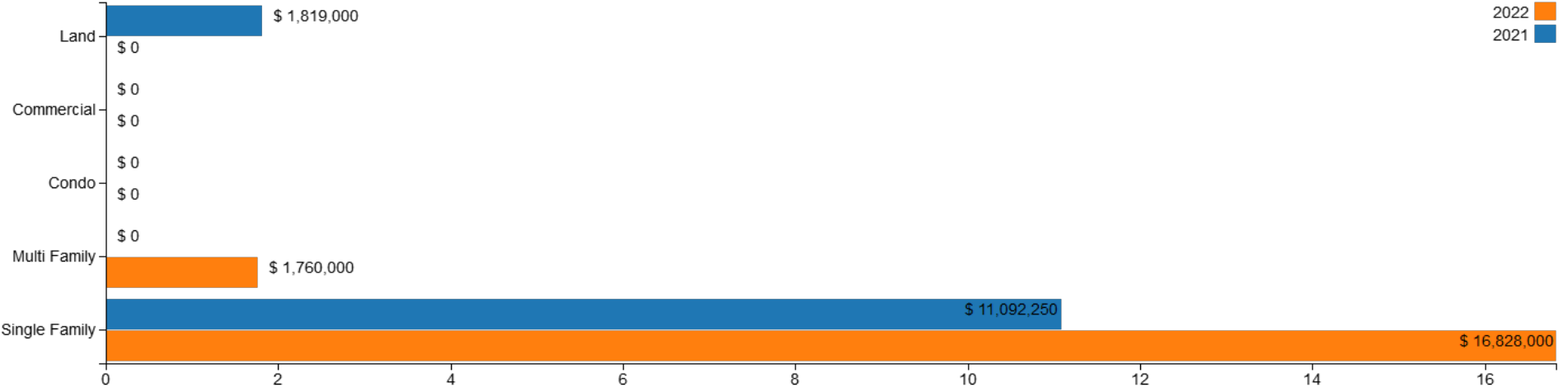


Chilmark

Quarterly Comparison: Total Dollar Volume

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$18,588,000	68%	-	-	-	-	-	-	\$18,588,000	68%
- Single Family	\$16,828,000	52%	-	-	-	-	-	-	\$16,828,000	52%
- Multi Family	\$1,760,000	-	-	-	-	-	-	-	\$1,760,000	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-	-
Land	-	-	-	-	-	-	-	-	-	-
Total	\$18,588,000	44%	\$0	-	\$0	-	\$0	-	\$18,588,000	44%



LINK

EDGARTOWN
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



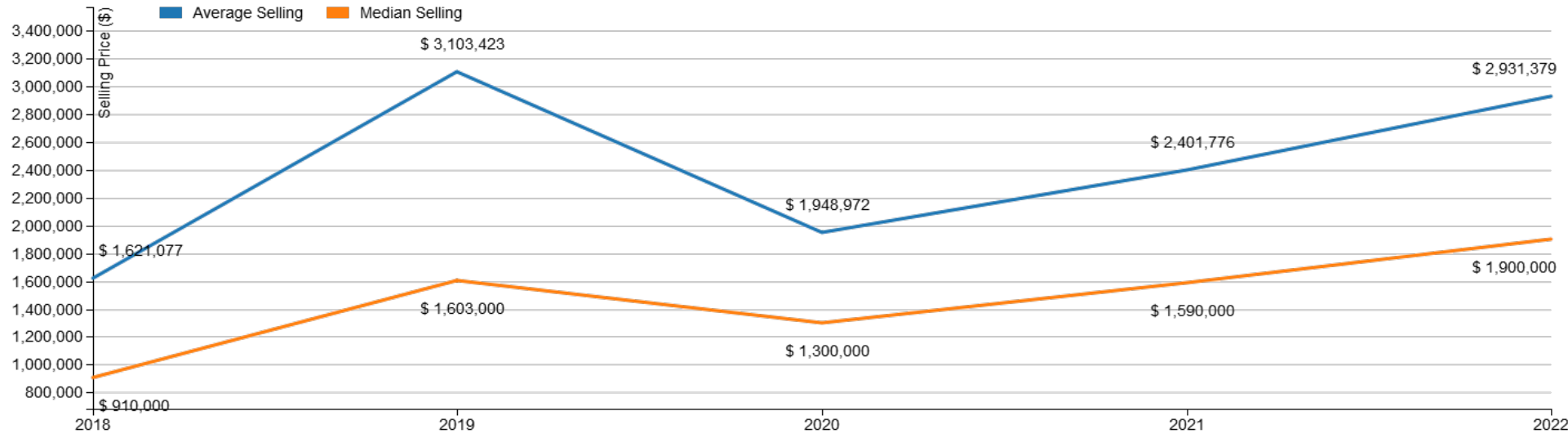
Edgartown

Summary: Single/Multi-Family Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	26	-	\$1,621,077	-	\$910,000	-	133%	-	\$42,148,000	-	235
2019	13	-50%	\$3,103,423	91%	\$1,603,000	76%	124%	-6%	\$40,344,500	-4%	269
2020	36	177%	\$1,948,972	-37%	\$1,300,000	-19%	135%	9%	\$70,163,000	74%	239
2021	38	6%	\$2,401,776	23%	\$1,590,000	22%	177%	30%	\$91,267,500	30%	224
2022	33	-13%	\$2,931,379	22%	\$1,900,000	19%	185%	5%	\$96,735,500	6%	201

Average / Median Selling Price

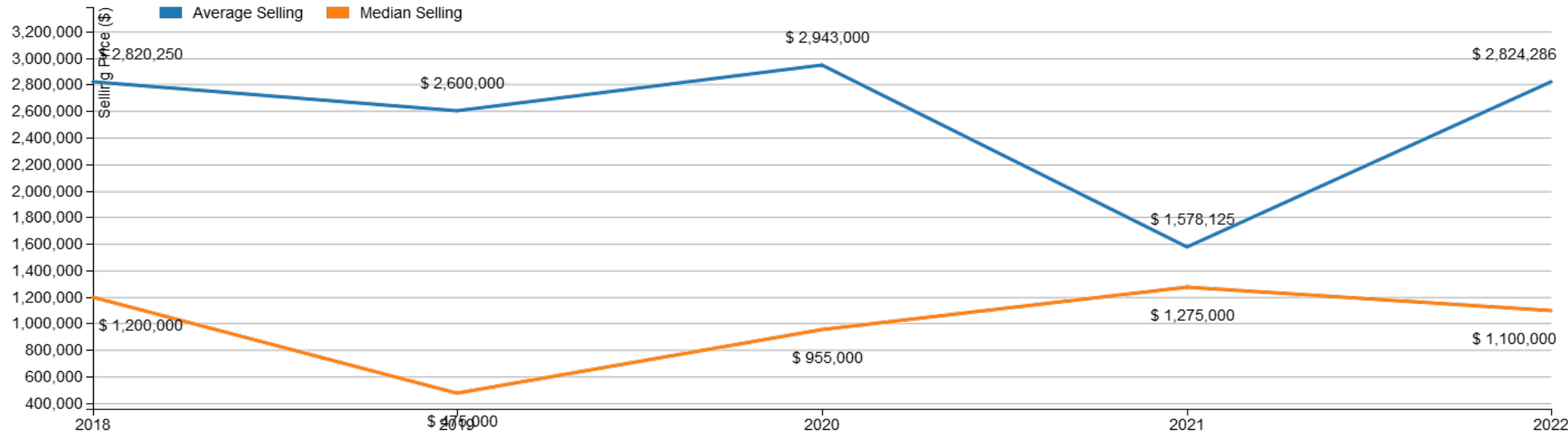




Edgartown
 Summary: Land Sales
 1st Quarter 2022

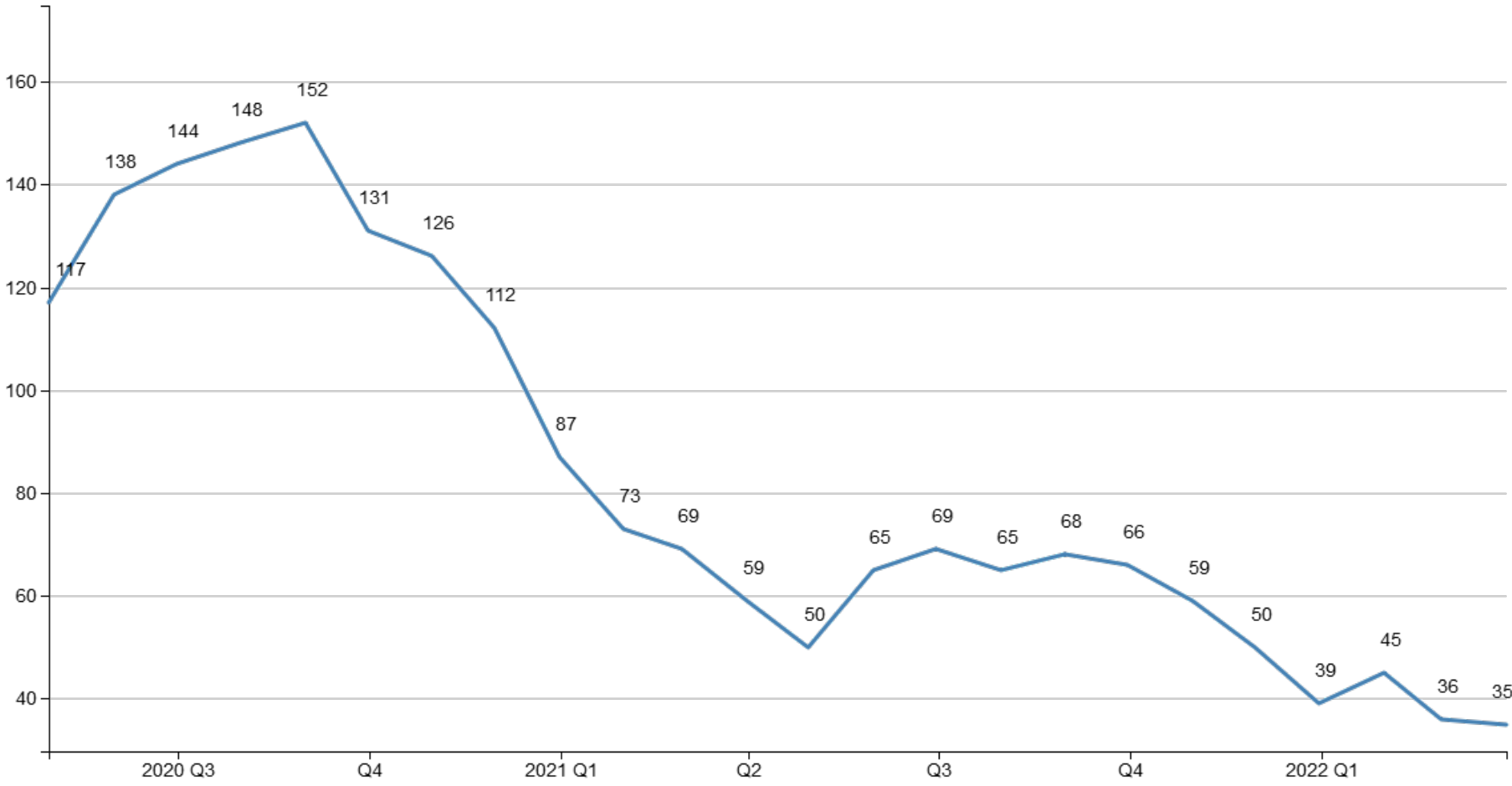
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	5	-	\$2,820,250	-	\$1,200,000	-	133%	-	\$14,101,250	-	193
2019	5	0%	\$2,600,000	-8%	\$475,000	-60%	110%	-17%	\$13,000,000	-8%	1,083
2020	5	0%	\$2,943,000	13%	\$955,000	101%	142%	29%	\$14,715,000	13%	357
2021	12	140%	\$1,578,125	-46%	\$1,275,000	34%	148%	4%	\$18,937,500	29%	476
2022	7	-42%	\$2,824,286	79%	\$1,100,000	-14%	193%	30%	\$19,770,000	4%	314

Average / Median Selling Price





Edgartown
Inventory
1st Quarter 2022



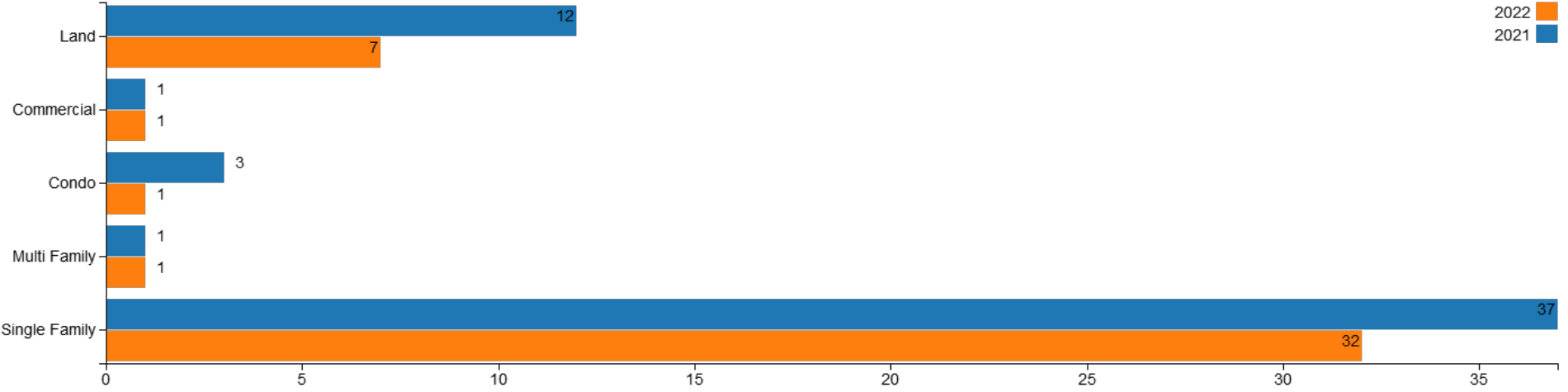


Edgartown

Quarterly Comparison: Total Number of Sales

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	34	-17%	0	-	0	-	0	-	34	-17%
- Single Family	32	-14%	0	-	0	-	0	-	32	-14%
- Multi Family	1	0%	0	-	0	-	0	-	1	0%
- Condo	1	-67%	0	-	0	-	0	-	1	-67%
Commercial	1	0%	0	-	0	-	0	-	1	0%
Land	7	-42%	0	-	0	-	0	-	7	-42%
Total	42	-22%	0	-	0	-	0	-	42	-22%



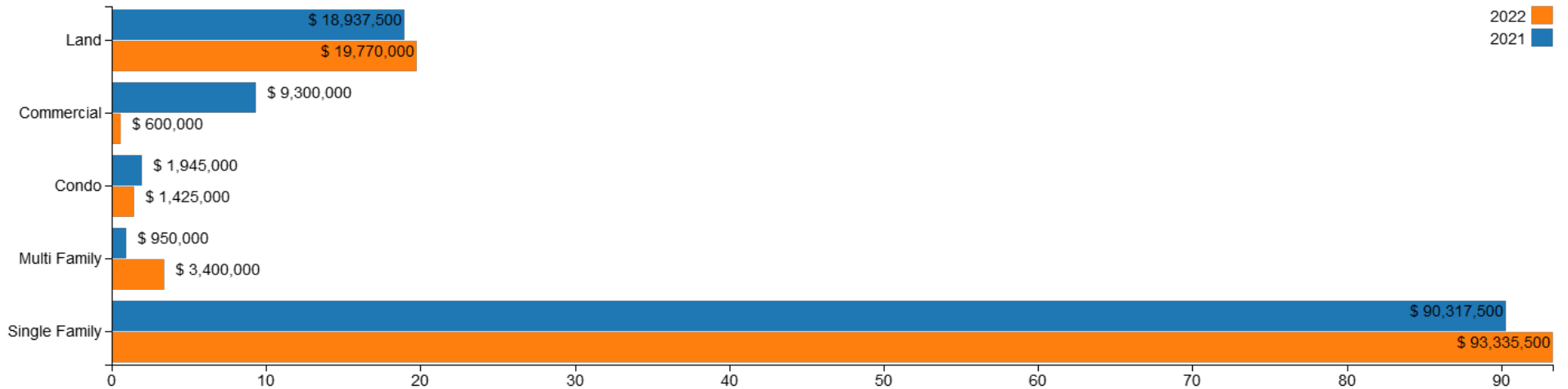


Edgartown

Quarterly Comparison: Total Dollar Volume

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$98,160,500	5%	-	-	-	-	-	-	\$98,160,500	5%
- Single Family	\$93,335,500	3%	-	-	-	-	-	-	\$93,335,500	3%
- Multi Family	\$3,400,000	258%	-	-	-	-	-	-	\$3,400,000	258%
- Condo	\$1,425,000	-27%	-	-	-	-	-	-	\$1,425,000	-27%
Commercial	\$600,000	-94%	-	-	-	-	-	-	\$600,000	-94%
Land	\$19,770,000	4%	-	-	-	-	-	-	\$19,770,000	4%
Total	\$118,530,500	-2%	\$0	-	\$0	-	\$0	-	\$118,530,500	-2%



LINK

OAK BLUFFS
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



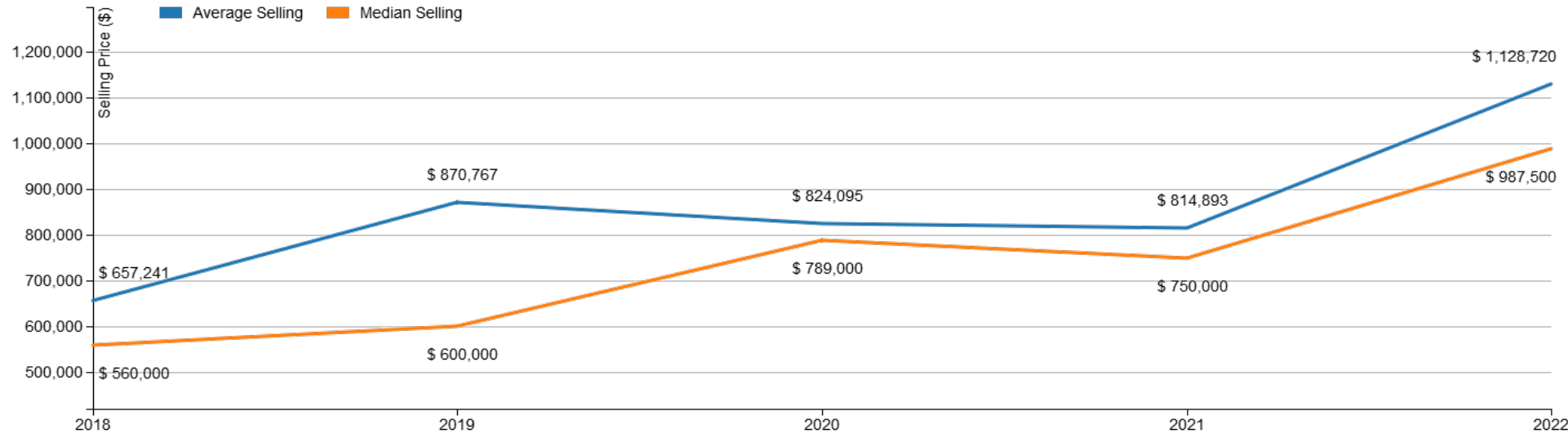
Oak Bluffs

Summary: Single/Multi-Family Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	28	-	\$657,241	-	\$560,000	-	115%	-	\$18,402,750	-	183
2019	15	-46%	\$870,767	32%	\$600,000	7%	133%	16%	\$13,061,500	-29%	212
2020	26	73%	\$824,095	-5%	\$789,000	32%	134%	0%	\$21,426,474	64%	212
2021	27	4%	\$814,893	-1%	\$750,000	-5%	139%	4%	\$22,002,100	3%	103
2022	20	-26%	\$1,128,720	39%	\$987,500	32%	173%	24%	\$22,574,400	3%	116

Average / Median Selling Price





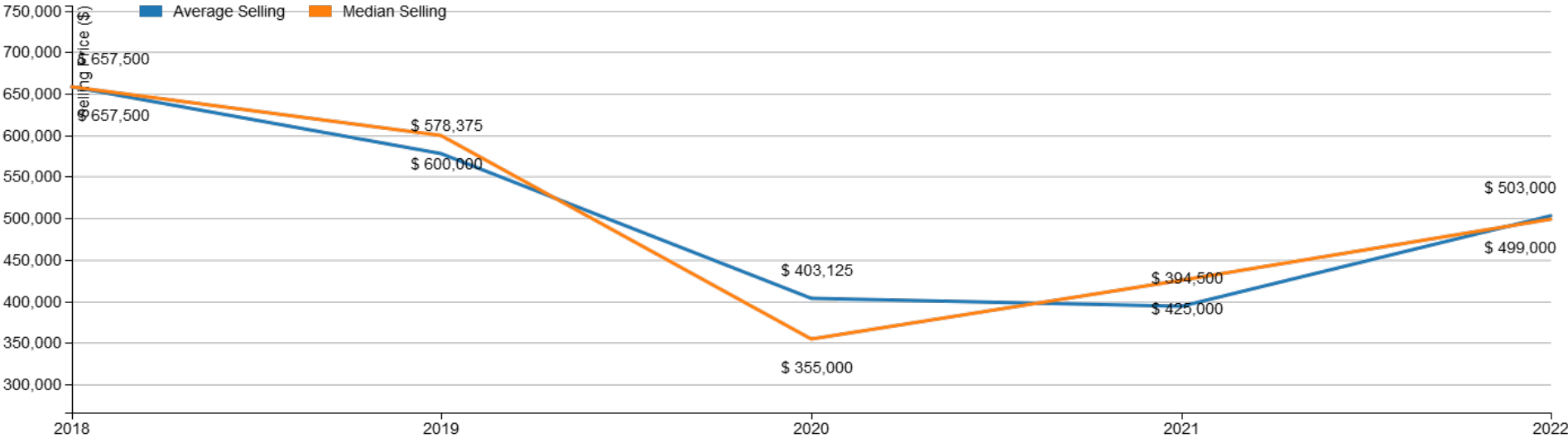
Oak Bluffs

Summary: Land Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	2	-	\$657,500	-	\$657,500	-	187%	-	\$1,315,000	-	567
2019	4	100%	\$578,375	-12%	\$600,000	-9%	109%	-42%	\$2,313,500	76%	420
2020	4	0%	\$403,125	-30%	\$355,000	-41%	117%	7%	\$1,612,500	-30%	100
2021	4	0%	\$394,500	-2%	\$425,000	20%	115%	-2%	\$1,578,000	-2%	133
2022	3	-25%	\$503,000	28%	\$499,000	17%	188%	63%	\$1,509,000	-4%	79

Average / Median Selling Price

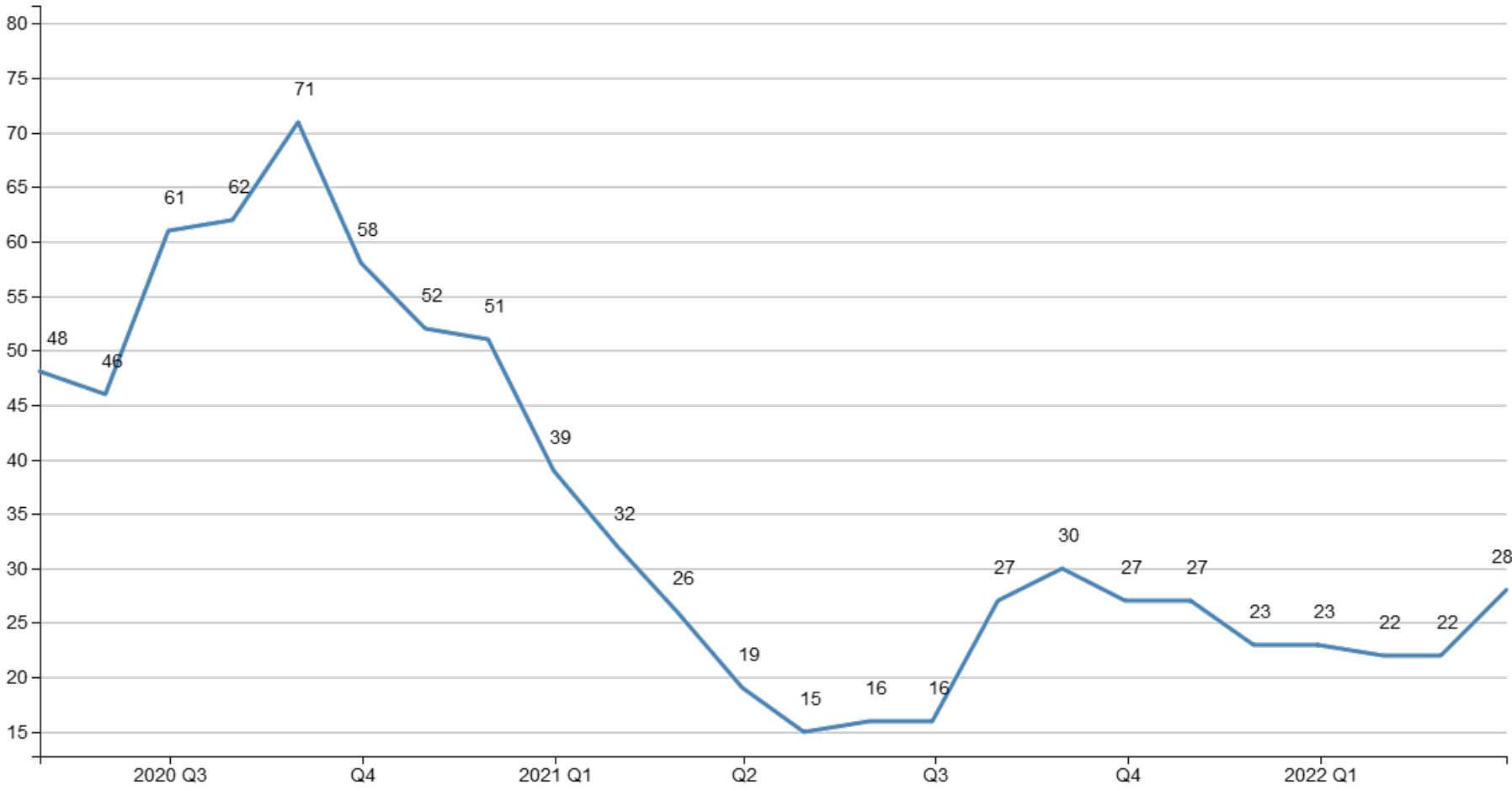




Oak Bluffs

Inventory

1st Quarter 2022



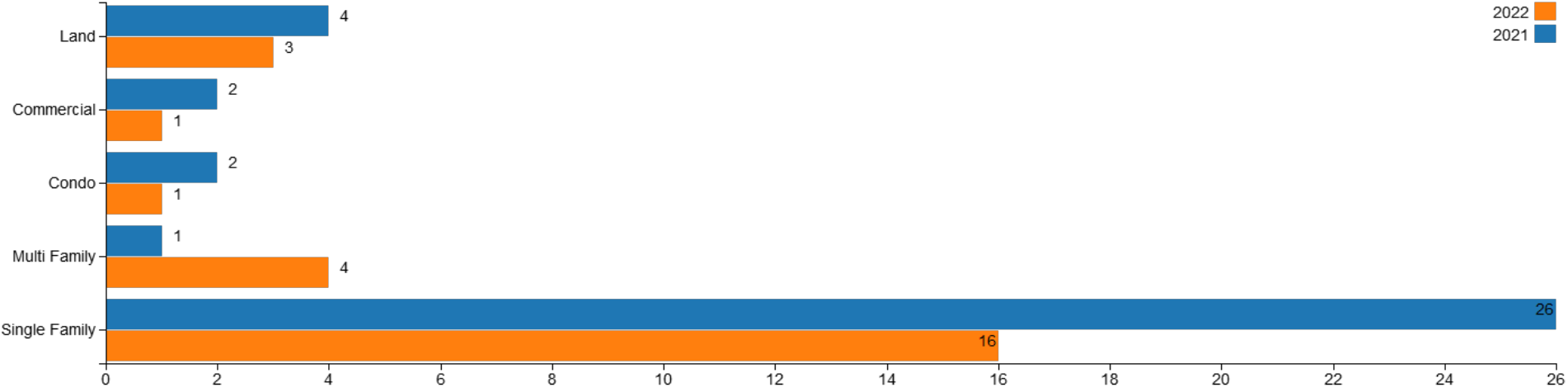


Oak Bluffs

Quarterly Comparison: Total Number of Sales

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	21	-28%	0	-	0	-	0	-	21	-28%
- Single Family	16	-38%	0	-	0	-	0	-	16	-38%
- Multi Family	4	300%	0	-	0	-	0	-	4	300%
- Condo	1	-50%	0	-	0	-	0	-	1	-50%
Commercial	1	-50%	0	-	0	-	0	-	1	-50%
Land	3	-25%	0	-	0	-	0	-	3	-25%
Total	25	-29%	0	-	0	-	0	-	25	-29%



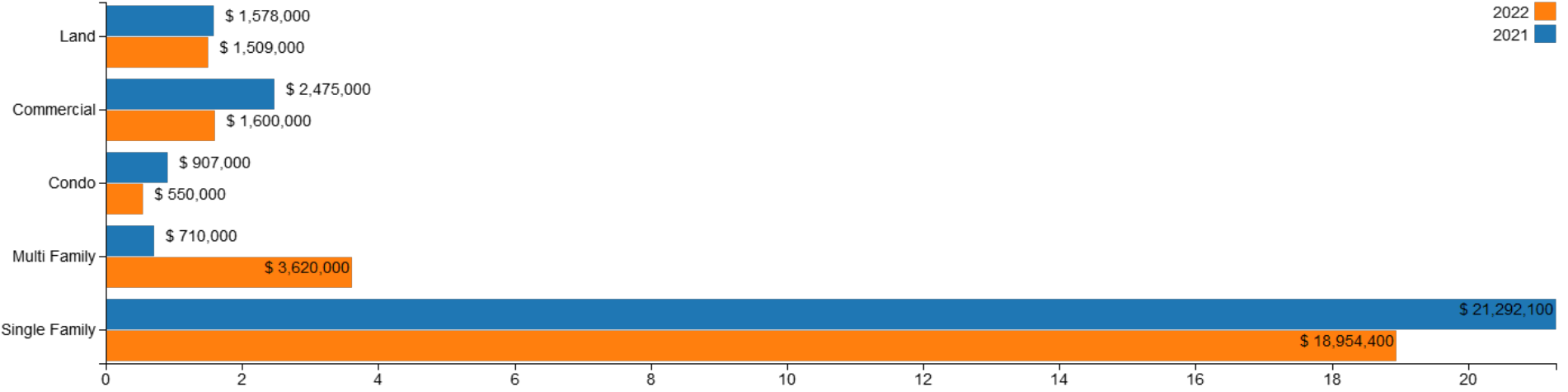


Oak Bluffs

Quarterly Comparison: Total Dollar Volume

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$23,124,400	1%	-	-	-	-	-	-	\$23,124,400	1%
- Single Family	\$18,954,400	-11%	-	-	-	-	-	-	\$18,954,400	-11%
- Multi Family	\$3,620,000	410%	-	-	-	-	-	-	\$3,620,000	410%
- Condo	\$550,000	-39%	-	-	-	-	-	-	\$550,000	-39%
Commercial	\$1,600,000	-35%	-	-	-	-	-	-	\$1,600,000	-35%
Land	\$1,509,000	-4%	-	-	-	-	-	-	\$1,509,000	-4%
Total	\$26,233,400	-3%	\$0	-	\$0	-	\$0	-	\$26,233,400	-3%



LINK

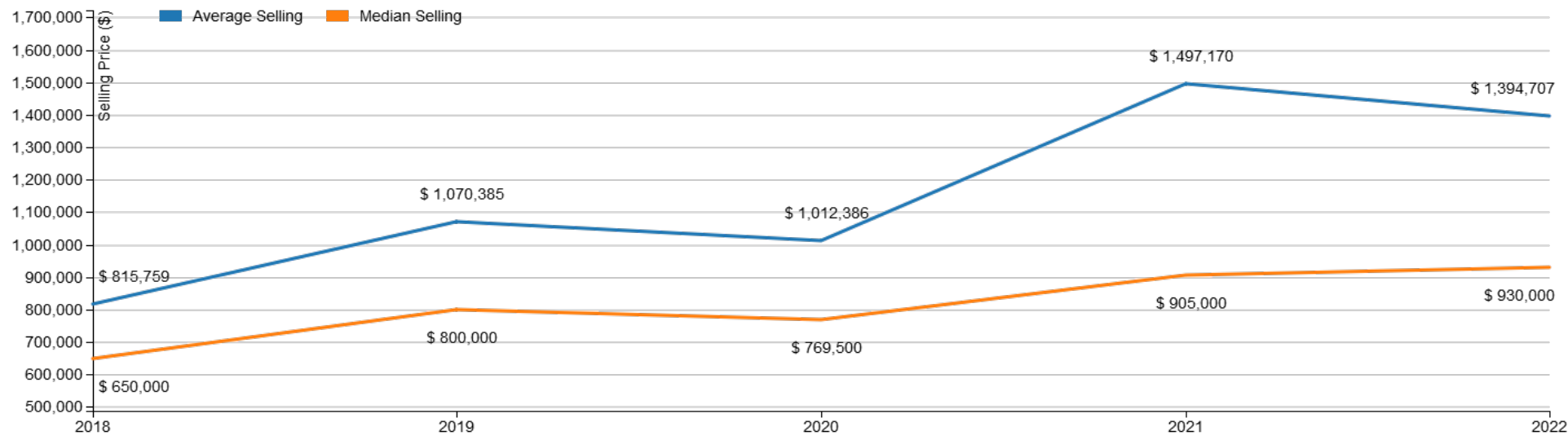
VINEYARD HAVEN
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



Vineyard Haven
 Summary: Single/Multi-Family Sales
 1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	17	-	\$815,759	-	\$650,000	-	133%	-	\$13,867,900	-	239
2019	13	-24%	\$1,070,385	31%	\$800,000	23%	124%	-7%	\$13,915,000	0%	216
2020	22	69%	\$1,012,386	-5%	\$769,500	-4%	102%	-18%	\$22,272,500	60%	874
2021	31	41%	\$1,497,170	48%	\$905,000	18%	151%	47%	\$46,412,275	108%	207
2022	16	-48%	\$1,394,707	-7%	\$930,000	3%	153%	1%	\$22,315,308	-52%	130

Average / Median Selling Price

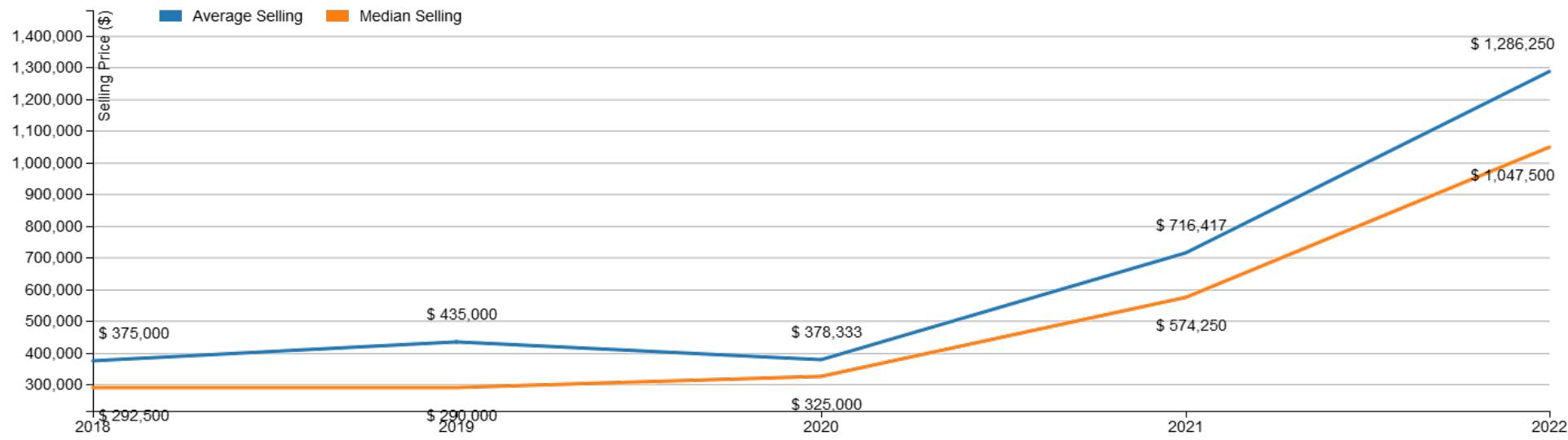




Vineyard Haven
 Summary: Land Sales
 1st Quarter 2022

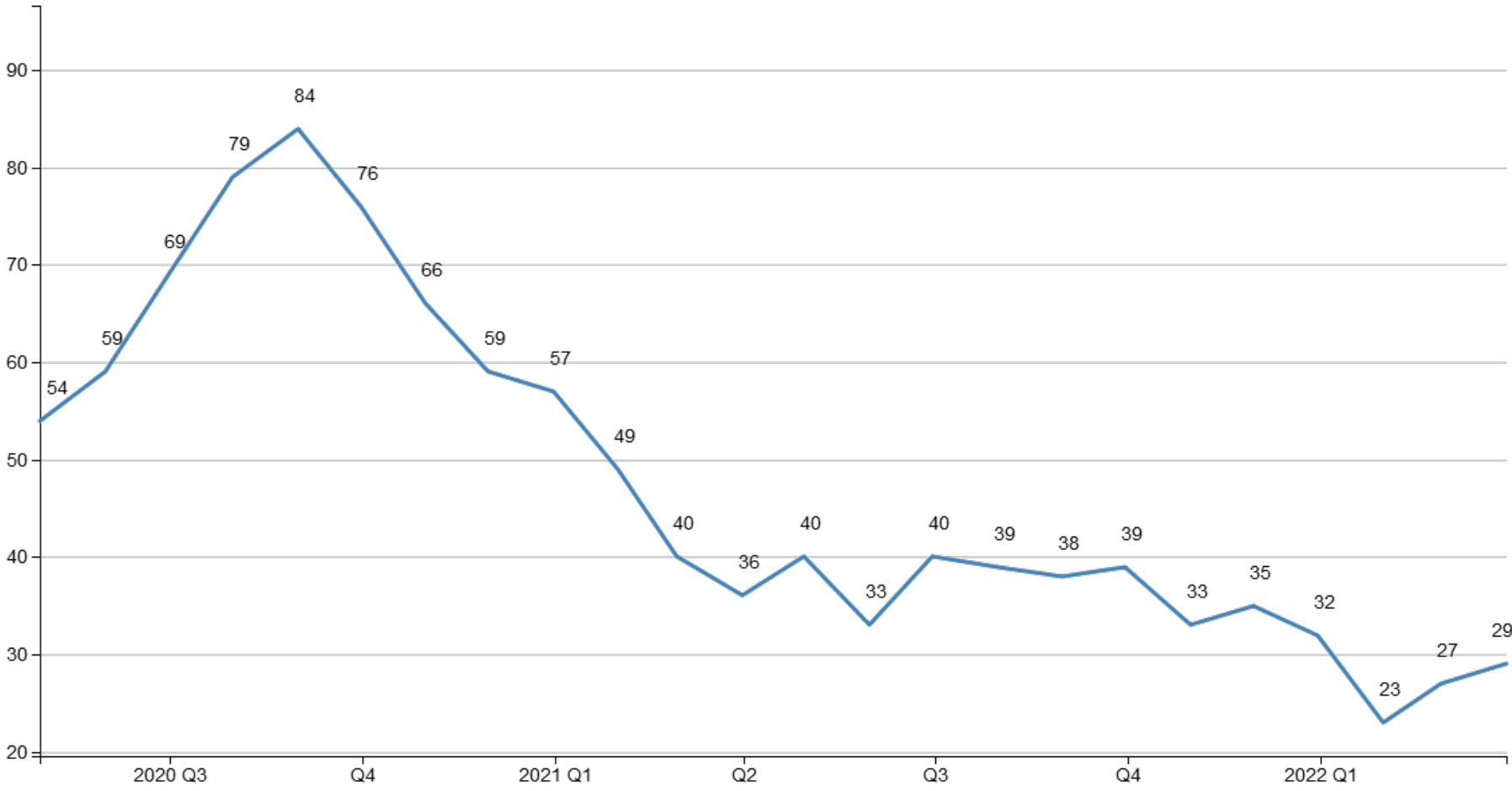
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	4	-	\$375,000	-	\$292,500	-	112%	-	\$1,500,000	-	195
2019	3	-25%	\$435,000	16%	\$290,000	-1%	159%	42%	\$1,305,000	-13%	100
2020	3	0%	\$378,333	-13%	\$325,000	12%	87%	-45%	\$1,135,000	-13%	
2021	6	100%	\$716,417	89%	\$574,250	77%	162%	86%	\$4,298,500	279%	418
2022	4	-33%	\$1,286,250	80%	\$1,047,500	82%	201%	24%	\$5,145,000	20%	65

Average / Median Selling Price





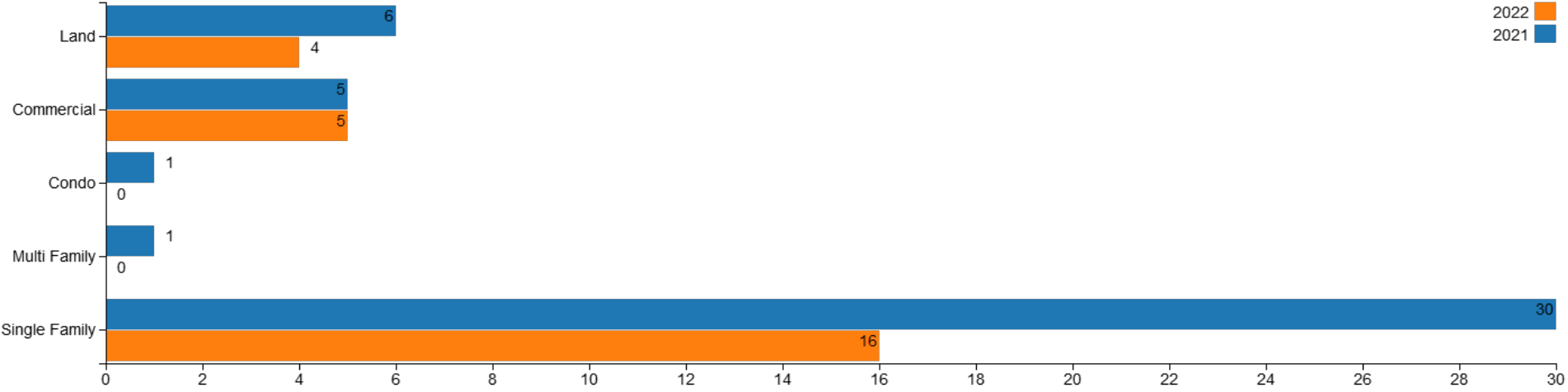
Vineyard Haven
Inventory
1st Quarter 2022





Vineyard Haven
 Quarterly Comparison: Total Number of Sales
 1st Quarter 2022

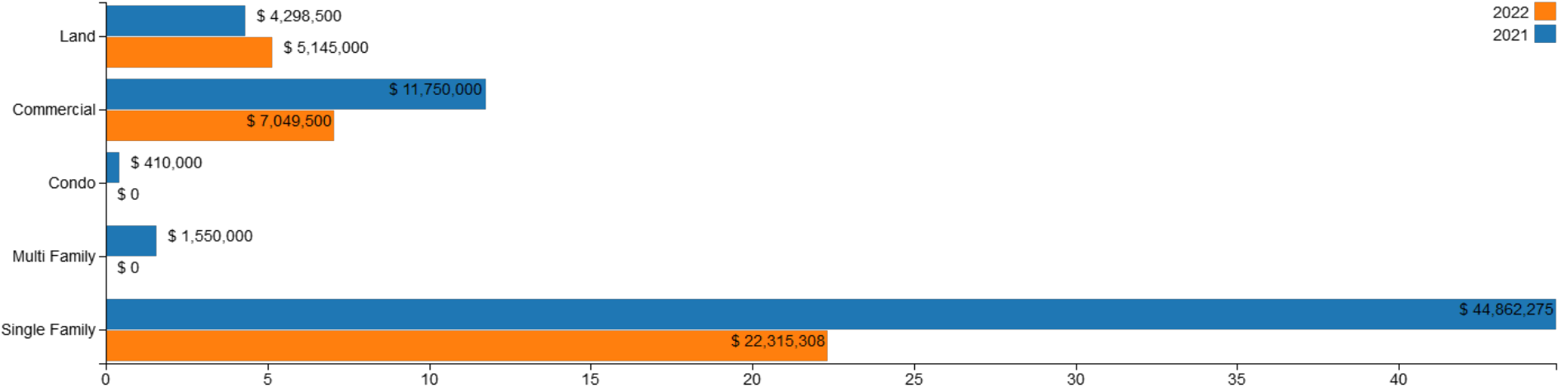
	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	16	-50%	0	-	0	-	0	-	16	-50%
- Single Family	16	-47%	0	-	0	-	0	-	16	-47%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	5	0%	0	-	0	-	0	-	5	0%
Land	4	-33%	0	-	0	-	0	-	4	-33%
Total	25	-42%	0	-	0	-	0	-	25	-42%





Vineyard Haven
 Quarterly Comparison: Total Dollar Volume
 1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$22,315,308	-52%	-	-	-	-	-	-	\$22,315,308	-52%
- Single Family	\$22,315,308	-50%	-	-	-	-	-	-	\$22,315,308	-50%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	\$7,049,500	-40%	-	-	-	-	-	-	\$7,049,500	-40%
Land	\$5,145,000	20%	-	-	-	-	-	-	\$5,145,000	20%
Total	\$34,509,808	-45%	\$0	-	\$0	-	\$0	-	\$34,509,808	-45%



LINK

WEST TISBURY
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2022



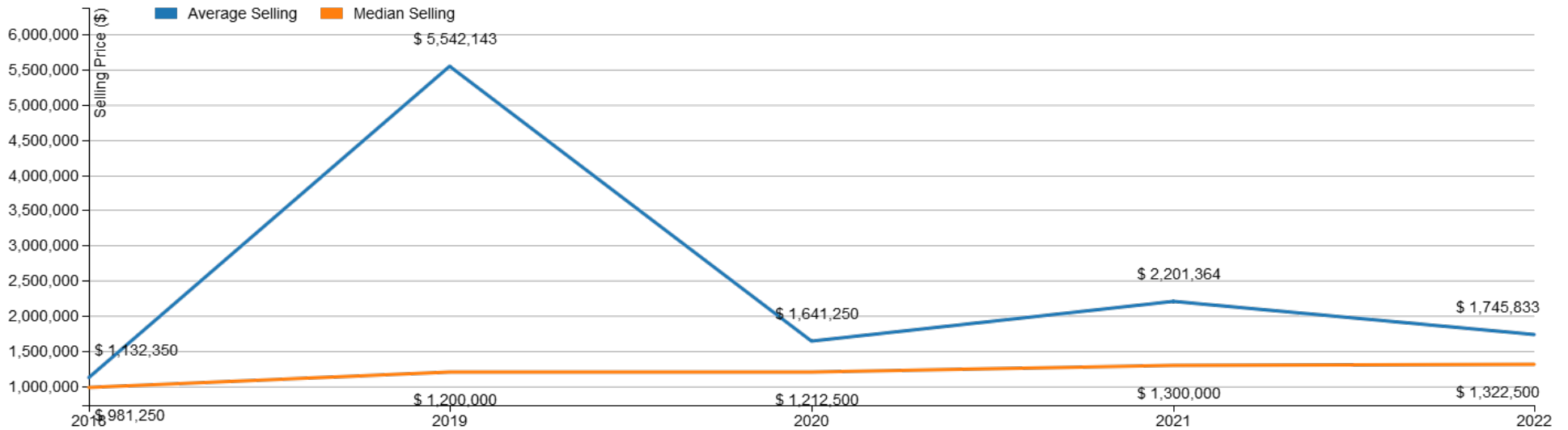
West Tisbury

Summary: Single/Multi-Family Sales

1st Quarter 2022

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	10	-	\$1,132,350	-	\$981,250	-	103%	-	\$11,323,500	-	469
2019	7	-30%	\$5,542,143	389%	\$1,200,000	22%	114%	11%	\$38,795,000	243%	216
2020	8	14%	\$1,641,250	-70%	\$1,212,500	1%	137%	20%	\$13,130,000	-66%	337
2021	11	38%	\$2,201,364	34%	\$1,300,000	7%	140%	2%	\$24,215,000	84%	137
2022	6	-45%	\$1,745,833	-21%	\$1,322,500	2%	171%	22%	\$10,475,000	-57%	221

Average / Median Selling Price

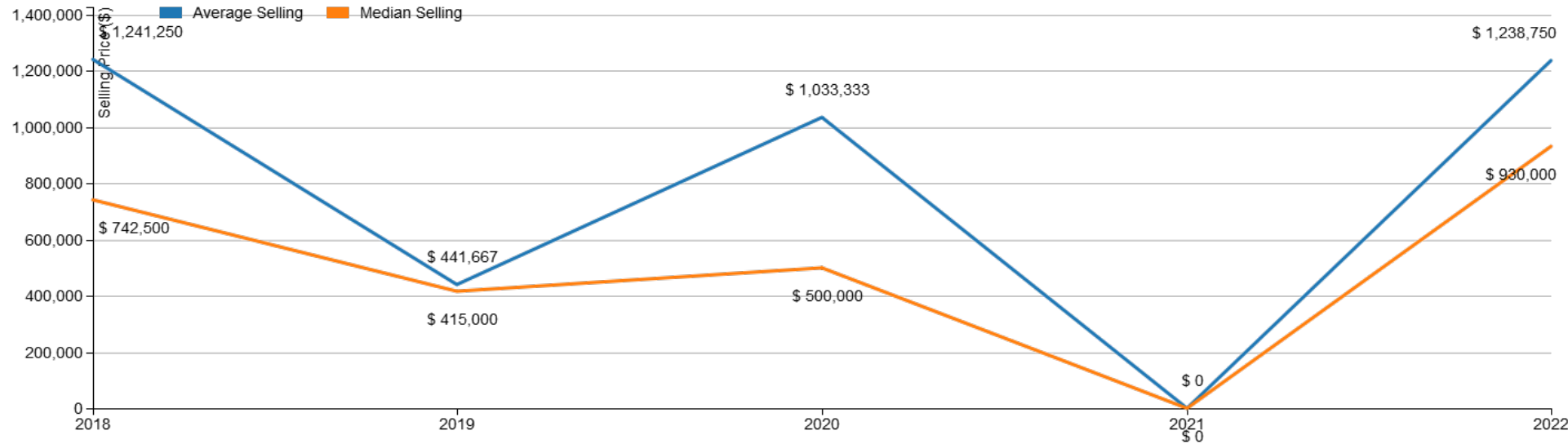




West Tisbury
 Summary: Land Sales
 1st Quarter 2022

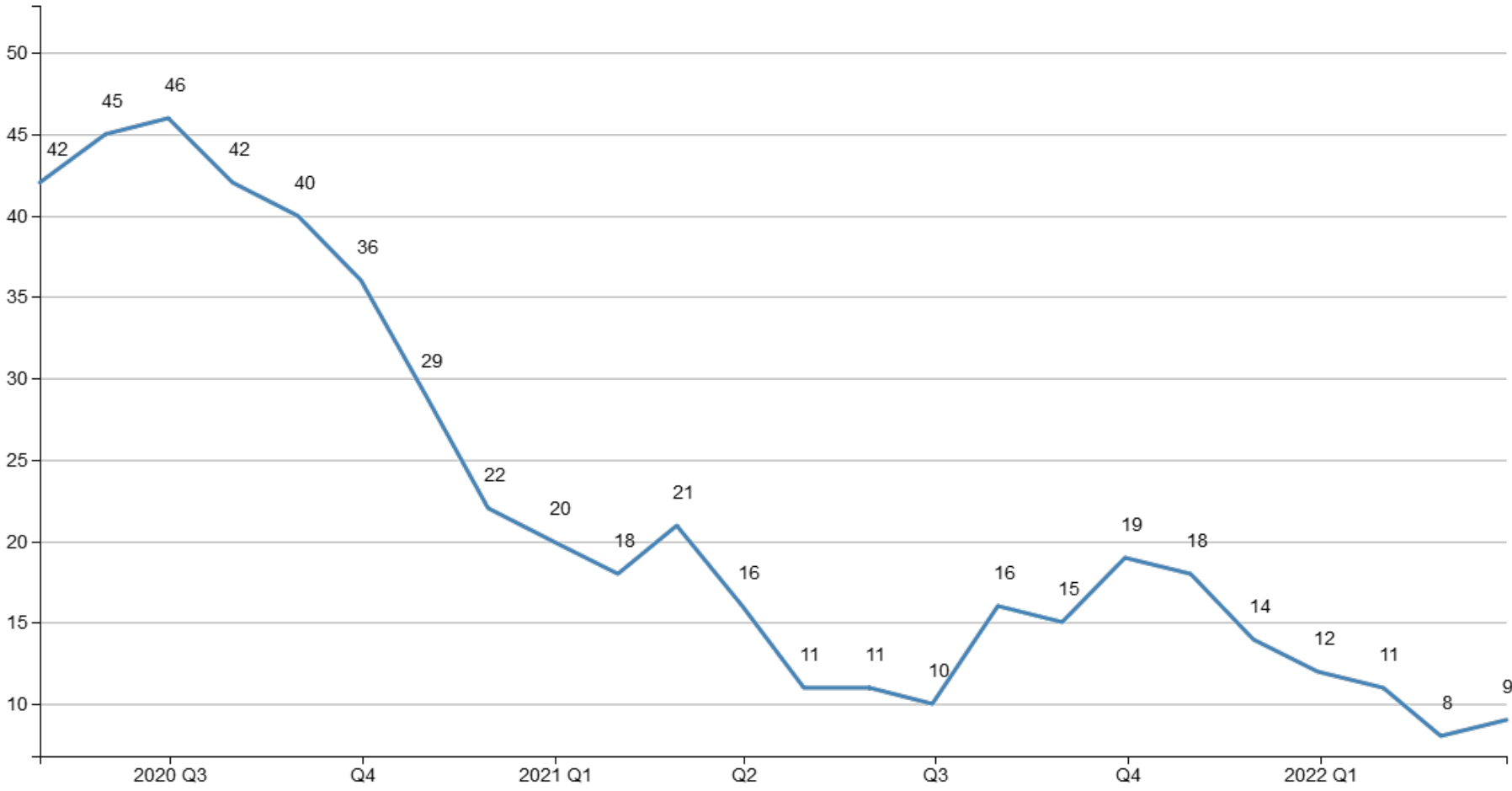
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2018	4	-	\$1,241,250	-	\$742,500	-	209%	-	\$4,965,000	-	391
2019	3	-25%	\$441,667	-64%	\$415,000	-44%	126%	-40%	\$1,325,000	-73%	423
2020	3	0%	\$1,033,333	134%	\$500,000	20%	95%	-24%	\$3,100,000	134%	1,172
2021	0	-	-	-	-	-	-	-	-	-	-
2022	4	-	\$1,238,750	-	\$930,000	-	207%	-	\$4,955,000	-	162

Average / Median Selling Price





West Tisbury
Inventory
1st Quarter 2022



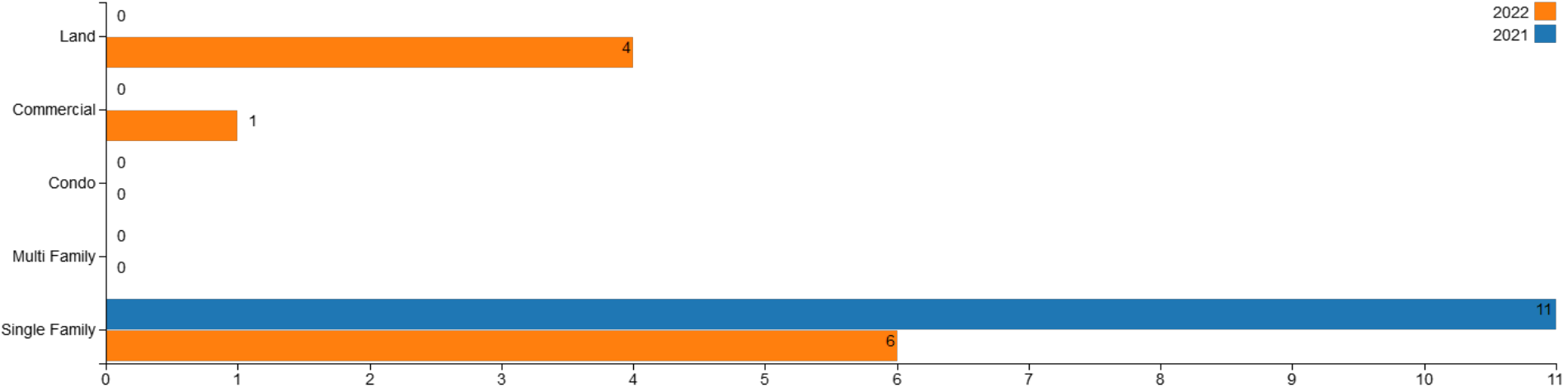


West Tisbury

Quarterly Comparison: Total Number of Sales

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	6	-45%	0	-	0	-	0	-	6	-45%
- Single Family	6	-45%	0	-	0	-	0	-	6	-45%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	1	-	0	-	0	-	0	-	1	-
Land	4	-	0	-	0	-	0	-	4	-
Total	11	0%	0	-	0	-	0	-	11	0%





West Tisbury

Quarterly Comparison: Total Dollar Volume

1st Quarter 2022

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$10,475,000	-57%	-	-	-	-	-	-	\$10,475,000	-57%
- Single Family	\$10,475,000	-57%	-	-	-	-	-	-	\$10,475,000	-57%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	\$6,450,000	-	-	-	-	-	-	-	\$6,450,000	-
Land	\$4,955,000	-	-	-	-	-	-	-	\$4,955,000	-
Total	\$21,880,000	-10%	\$0	-	\$0	-	\$0	-	\$21,880,000	-10%

